



REPUBLIC OF GHANA

## MEDIUM TERM EXPENDITURE FRAMEWORK (MTEF) FOR 2023-2026

### MINISTRY OF TRADE AND INDUSTRY



### PROGRAMME BASED BUDGET ESTIMATES FOR 2023

**THEME:**

**Restoring and Sustaining Macroeconomic Stability and  
Resilience through Inclusive Growth & Value Addition**



Nkabom Budget

# ***MINISTRY OF TRADE AND INDUSTRY***

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The MoTI MTEF PBB for 2023 is also available on the internet at: [www.mofep.gov.gh](http://www.mofep.gov.gh)



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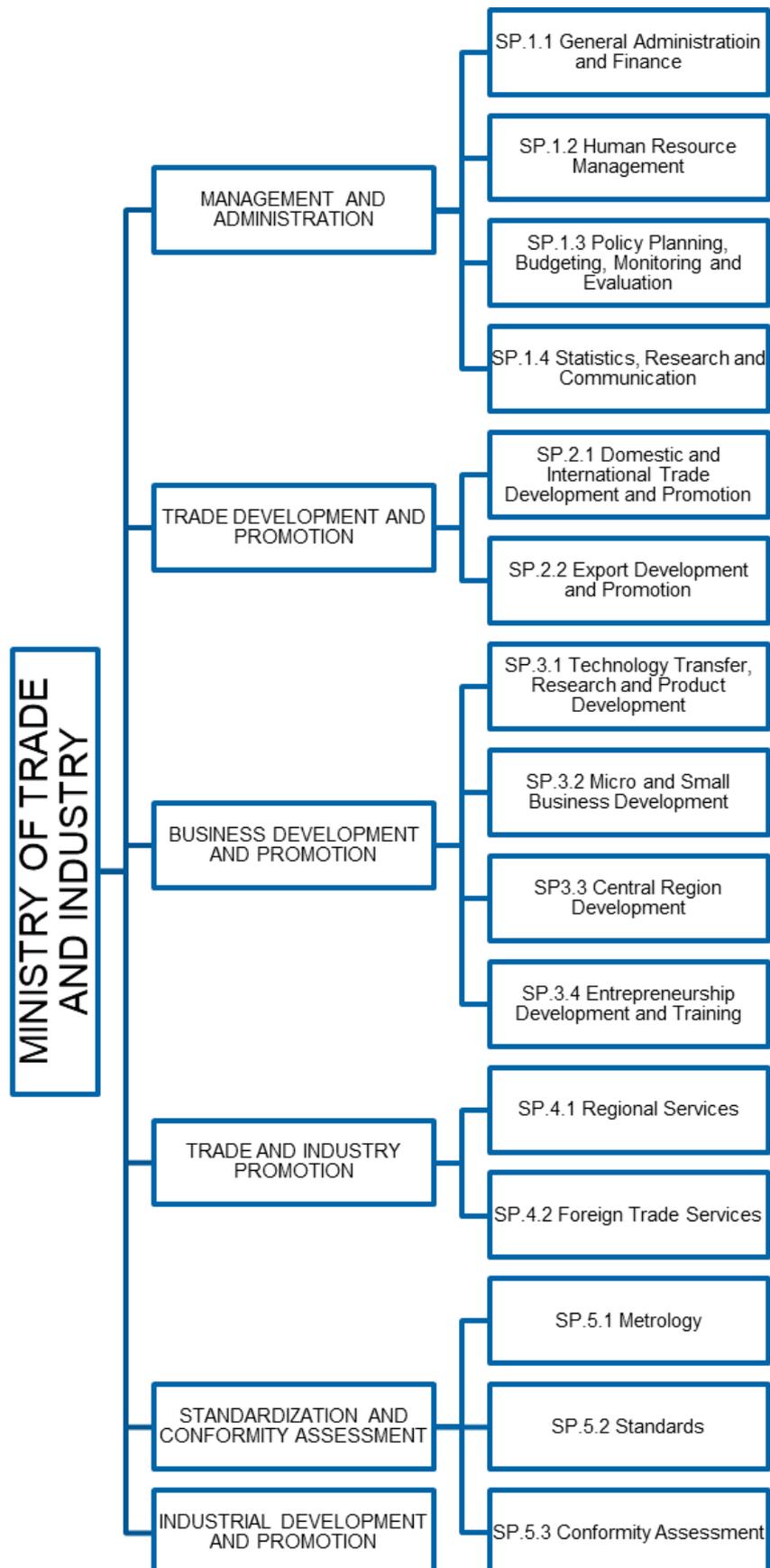
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## MINISTRY OF TRADE AND INDUSTRY – PBB PROGRAMME STRUCTURE





## 1.5. Appropriation Bill

Summary of Expenditure by Sub-Programme, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry (MoTI)

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	GoG				IGF				Funds / Others			Donors			Grand Total
	Compensation of employees	Goods and Services	31 - Non financial assets	Total	Compensation of employees	Goods and Services	31 - Non financial assets	Total	Statutory	ABFA	Others	Goods and Services	31 - Non financial assets	Total	
<b>01501 - Management and Administration</b>	6,059,344	2,363,877	400,000	8,823,221		5,538,560	3,049,025	8,587,585							17,410,806
01501001 - Finance and Administration (Legal)	3,951,516	2,363,877	400,000	6,715,394		5,150,176	1,599,025	6,749,201							13,464,595
01501002 - Human Resource Management	1,206,465			1,206,465			300,000	300,000							1,506,465
01501003 - Policy Planning, Monitoring and Evaluation	512,474			512,474											512,474
01501004 - Statistics, Research and Communication	388,888			388,888		388,383	1,150,000	1,538,383							1,927,271
<b>01502 - Trade Development</b>	7,532,630	30,082,317	100,000	37,714,947		1,635,683	657,810	2,293,493							40,008,440
01502001 - Domestic and International Trade Development and Promotion	3,710,937	30,082,317	100,000	33,893,254		1,534,890	657,810	2,192,700							36,085,954
01502002 - Export Development and Promotion	3,821,693			3,821,693		100,793		100,793							3,922,486
<b>01503 - Business Development and Promotion</b>	24,600,022	2,691,876	150,000	27,441,898		955,815	592,064	1,547,878				47,400,000	31,600,000	79,000,000	107,989,776
01503001 - Technology Transfer, Research and Product Development	6,437,191	79,639	100,000	6,616,830		108,351	27,088	135,439							6,752,269
01503002 - Micro and Small Business Development	15,636,035	63,711		15,699,746		847,464	564,976	1,412,439				47,400,000	31,600,000	79,000,000	96,112,185
01503003 - Central Region Development	2,526,796	31,856	50,000	2,608,652											2,608,652
01503004 - Entrepreneurship Development Training		2,516,670		2,516,670											2,516,670
<b>01504 - Trade and Industry Promotion</b>	23,521,597	101,450	170,000	23,793,047											23,793,047
01504001 - Regional Services	2,484,414	101,450	170,000	2,755,864											2,755,864
01504002 - Foreign Trade Services	21,037,183			21,037,183											21,037,183
<b>01505 - Standardization and Conformity Assessment</b>	17,069,706			17,069,706	459,142	45,455,012	30,609,436	76,523,590							93,593,296
01505001 - Metrology	1,741,607			1,741,607		3,138,951	5,000,000	8,138,951							9,880,558
01505002 - Standards	983,025			983,025		2,055,955		2,055,955							3,038,980
01505003 - Conformity Assessment	14,345,074			14,345,074	459,142	40,260,105	25,609,436	66,328,683							80,673,758
<b>01506 - Industrial Development</b>	2,027,920	3,862,560	28,000,000	33,890,480	32,631,375	48,947,063	20,394,610	101,973,048		168,555,160					304,418,688
01506000 - Industrial Development and Promotion	2,027,920	3,862,560	28,000,000	33,890,480	32,631,375	48,947,063	20,394,610	101,973,048		168,555,160					304,418,688
<b>Grand Total</b>	<b>80,811,220</b>	<b>39,102,080</b>	<b>28,820,000</b>	<b>148,733,300</b>	<b>33,090,517</b>	<b>102,532,132</b>	<b>55,302,944</b>	<b>190,925,593</b>		<b>168,555,160</b>		<b>47,400,000</b>	<b>31,600,000</b>	<b>79,000,000</b>	<b>587,214,053</b>

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# **PART A: STRATEGIC OVERVIEW OF THE MINISTRY OF TRADE AND INDUSTRY**

## **NMTDP POLICY OBJECTIVES**

The Ghana National Medium Term Development Plan (NMTDPF 2022-2025) contains Policy Objectives that are relevant to the Ministry of Trade and Industry. These include:

- Promote international trade and investment;
- Ensure improved skills development for industry;
- Pursue strategic national industrial development initiative;
- Enhance business enabling environment;
- Support entrepreneurship and MSME development;
- Ensure consumer protection.

## **VISION**

The Vision of the Ministry is to:

Establish Ghana as a globally competitive manufacturing and trading hub in Africa.

In order to meet its Vision, the Ministry is implementing a Ten (10) Point Industrial Transformation Agenda aimed at establishing Ghana as a major manufacturing hub in Africa.

### **Ten (10) Point Industrial Transformation Agenda:**

- National Industrial Revitalization Programme (Stimulus Package)
- One District One Factory (Decentralizing industrial development)
- Development of Strategic Anchor Industries (towards diversifying the economy)
- Establishment of Industrial Parks in all regions
- Development of small and medium-scale enterprises (SMEs)
- Export Development Programme
- Enhancing Domestic Retail Infrastructure
- Improving the Business Environment through regulatory reforms
- Industrial sub-contracting exchange
- Improving Public-Private sector Dialogue



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## CORE FUNCTIONS

The core functions of the MOTI are to:

- Formulates policies to enhance sectoral coordination in the implementation of Trade and Industry programmes;
- Designs programmes in collaboration with sector agencies to effectively implement Trade and Industry policies;
- Mobilizes technical, human and financial resources for the development of the Trade and Industry Sector;
- Improves the development of entrepreneurial skills, technological capability and accessibility to credit and markets;
- Develops relevant programmes and activities for institutional capacity building;
- Supports the growth and development of local industry through the stimulation of demand for locally produced goods and services;
- Facilitates access of Ghana's manufacturing sector to competitive factors of production, in order to enhance productivity and efficiency;
- Facilitates the development and promotion of non-traditional export products;
- Facilitates access to industrial lands and services for the establishment of industries; Facilitates trade and investment between Ghana and other countries and promote intra-African trade; and
- Maintains and enhances market access in both goods and services whilst limiting the negative impact on revenue and local industries.



## POLICY OUTCOME INDICATORS AND TARGETS

The Ministry's achievements are measured by these outcome indicators

Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Baseline		Latest Status (2022)		Targets	
		Year	Value	Target	Actual	Year	Value
1D1F Initiative implemented	Total number of 1D1F companies at various stages of completion (cumulative)	2019	183	323	296	2023	323
	Total number of 1D1F companies in operation (cumulative)	2019	57	174	125	2023	174
	Total number of jobs created (both direct and indirect) by 1D1F companies (cumulative)	2019	53,846	160,515	160,823	2023	160,823
Industrial Parks and Economic Zones Initiative implemented (SDG Target 9.1)	Number of new industrial clusters or manufacturing enclaves developed	2020	19	50	35	2023	50
	Total number of export companies operating in Free Zones Enclaves	2020	226	250	261	2023	311
	Number of jobs created by companies situated in Free Zones Enclaves	2020	29,437	100,000	31,746	2023	120,000
	Estimated value of export earnings of Free Zones Enterprises	2020	USD 1.54bn	USD 1.62bn	USD 1.30bn	2023	USD 1.79bn
Number of Strategic Anchor Industries supported to establish or expand their production activities	Total number of Bona- fide assemblers registered under the Ghana Automotive Development Programme	2021	3	5	7	2023	4
	Total number of garments and textiles companies	2021	111	30	0	2023	30



Outcome Indicator (with corresponding SDG Target)	Indicator Definition	Baseline		Latest Status (2022)		Targets	
		Year	Value	Target	Actual	Year	Value
	Total number of Pharmaceuticals	2021	11	4	0	2023	4
Market access for Ghana exports increased	Number of companies assisted to access new markets (AfCFTA, EU&UK, USA)	2019	0	100	135	2023	50
Total Earnings of Non-Traditional Exports (NTEs)	Total Value of NTEs	2020	USD 2.846 Billion	USD 4.164 Billion	USD 3.330 Billion	2023	USD 4.839 Billion
Manufactures share of merchandise exports (%) (SDG Targets 17.10, 17.11, 17.12)	The ratio of the total value of manufacturing products to total value of merchandise export, expressed as percentage.(Source: GEPA)	2020	16.46%	NA	16.52%	2023	NA
Standardization and Conformity Assessment	New Standards Developed	2021	193	206	130	2023	353
	Locally manufactured products certified	2021	1,188	1,200	922	2023	1,500
	High Risk Imported goods inspected	2021	127,944	110,000	90,760	2023	132,000
	Weighing and Measuring devices Verified	2021	195,761	237,936	150,516	2023	237,396
	Weighing and Measuring instruments calibrated	2021	16,307	20,159	15,653	2023	20,159
	Weighing and Measuring devices randomly inspected	2021	3,260	6,000	3,741	2023	6,000
	Weighing and Measuring Instruments Pattern approved	2021	49	90	61	2023	90



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## EXPENDITURE TREND

The Ministry's budgetary allocation for the year 2020 was **GHC475,344,936.00** comprising of GOG - GHC182,053,823.00, ABFA - GHC78,000,000.00, IGF – GHC75,693,357.00, and Donor fund - GHC139,597,756.00.

Of the total budget, Compensation of Employees was GHC73,237,676.86, Goods, Services was GHC161,563,907.00, and GHC240,543,352.00 was Capital Expenditure.

Actual expenditure as at 31<sup>st</sup> December, 2020 amounted to **GHC386,745,979.57**. The breakdown is as follows: GOG - GHC137,567,638.54 - (75.57%); ABFA - GHC46,800,000.00 - (60%); IGF - GHC80,481,517.03 - (106.33%); DPs - GHC121,896,824.00 – (87.32%)

### **Coronavirus Alleviation Programme Business Support Scheme (Cap Buss)**

In order to provide relief to mitigate the effects of the COVID-19 Pandemic on MSMEs, Government launched the **CAP Buss**, and earmarked **GHC750,000,000.00** for MSMEs. The NBSSI disbursed - GHC447,012,072.17.

In 2021, the total budget of the Ministry was **GHC529,517,997.00**. GOG component was GHC257,105,505.00, ABFA was GHC17,214,681.00, IGF was GHC119,960,308.00, and DP Fund was GHC135,237,503.00.

Of the total budget, Compensation of Employees was GHC74,687,258.00, Goods & Services was GHC180,767,095.00 and GHC274,063,644.00 was Capital Expenditure.

Actual expenditure as at 31<sup>st</sup> December, 2021 amounted to **GHC386,745,979.57**. The breakdown is as follows: GOG - GHC137,567,638.54 - (75.57%); ABFA - GHC46,800,000.00 - (60%); IGF - GHC80,481,517.03 - (106.33%); DPs GHC121,896,824.00 – (87.32%).

### **Coronavirus Alleviation Programme Business Support Scheme (Cap Buss)**

As at year end, a total number of 302,001 successful applicants had been provided with loans under Cap Buss amounting to GHC538,120,332.38. Out of the beneficiaries, 93,318 were males and 208,683 were females.

In 2022, the Ministry was allocated a budget of GHC602,065,000.00 comprising of GOG - GHC305,372,000.00, ABFA - GHC17,215,000.00, IGF – GHC198,408,000.00, and Donor fund - GHC81,070,000.00.

Of the total budget, Compensation of Employees was GHC100,112,000, Goods, Services was GHC212,729,000.00 and GHC289,224,000.00 was Capital Expenditure.

Of the total budget, the Special Initiative of the Ministry was allotted **GHC238,031,000.00**. Of this, **GHC216,296,000.00** was for the One District One Factory Initiative (1D1F), which was made up of GHC21,745,000.00 for Goods & Services and GHC194,551,000.00 for Capital Expenditure (GOG - GHC177,336,000.00; ABFA - GHC17,215,000.00); AfCFTA allocation was **GHC6,200,000.00** for Goods and Services; and Business Development was allocated **GHC15,535,000.00**



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However, during the mid-year, the Ministry's GOG budget was revised from to **GHC305,372,000.00** to **GHC237,016,519.00** (Goods and Services – from GHC48,299,000.00 to GHC34,180,204.00; Capital Expenditure – from GHC180,836,000.00 to GHC126,599,315.00.

Actual expenditure as at 30<sup>th</sup> September, 2022 amounted to **GHC181,377,189.15**. The breakdown is as follows: GOG - GHC59,073,489.12 (24.92%); ABFA - GHC0.00 (0%); IGF - GHC60,596,686.82 (30.54%); DPs - GHC61,707,013.21 - (76.12%)

### **Coronavirus Alleviation Programme Business Support Scheme (Cap Buss)**

As at year end, a total number of 302,084 successful applicants had been provided with loans under Cap Buss amounting to GHC520,053,135.00.

The tables below depict the expenditure trend of the Ministry from 2020 to 2022 from all funding sources and actual expenditure on the Cap Buss.



**Table 1. EXPENDITURE TREND (2020-2022)**

**GOG/ABFA**

Source	2020		2021		2022				
	Approved budget * (Including Special Project Budget) (GHC)	Actual expenditure (GHC)	Approved Budget (GHC)	Actual Expenditure (GHC)	Approved Budget (GHC)	Revised Budget (GHC)	Releases	Actual Expenditure (GHC) (As at Sept)	Budget Perf (%)
Compensation of Employees	60,872,000.00	59,326,831.65	64,065,110.00	49,082,873.57	76,237,000.00	76,237,000.00	54,600,785.25	54,600,785.25	71.62
Goods and Services	121,181,823.00	49,040,806.89	110,164,276.00	21,125,706.02	48,299,000.00	34,180,204.00	4,409,063.36	4,372,703.87	12.74
Capital Expenditure	78,000,000.00	76,000,000.00	99,550,800.00	14,109,547.44	198,051,000.00	143,814,315.00	154,179.60	100,000.00	0.07%
<b>Total</b>	<b>260,053,823.00</b>	<b>184,367,638.54</b>	<b>273,780,186.00</b>	<b>84,318,127.03</b>	<b>322,587,000.00</b>	<b>254,231,519.00</b>	<b>59,164,028.21</b>	<b>59,073,489.12</b>	<b>23.24</b>

From the table above, total budget performance (actual expenditure against revised approved budget) as at September, 2022 stood at 23.43% against a full year performance of 30.80% in 2021.

**IGF**

Source	2020		2021		2022		
	Approved budget (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual expenditure (GHC)	Approved budget (GHC)	Actual expenditure (GHC) (As at Sept)	Budget Performance (%)
Compensation of employees	12,365,676.86	12,163,692.99	10,082,148.00	9,849,194.01	23,875,000.00	14,111,635.21	59.11
Goods and Services	40,382,084.00	56,368,372.06	68,822,053.00	48,139,630.83	115,788,000.00	32,428,000.00	28.01
Capital expenditure	22,945,596.00	11,949,451.98	41,056,106.00	3,993,578.97	58,745,000.00	14,057,051.61	23.93
<b>Total</b>	<b>75,693,357</b>	<b>80,481,517.03</b>	<b>119,960,308.00</b>	<b>61,982,403.81</b>	<b>198,408,000.00</b>	<b>60,596,686.82</b>	<b>30.54</b>

From the IGF table, total budget performance shows a general performance of 30.54% as against 51.67% in 2021.

**DP**

Source	2020		2021		2022		
	Approved Budget (GHC)	Actual Expenditure (GHC)	Approved Budget (GHC)	Actual Expenditure (GHC)	Approved Budget (GHC)	Actual Expenditure (GHC)	Budget Performance (%)
Compensation of employees	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Goods and Services	0.00	0.00	27,028,000.00	15,816,675.40	48,642,000.00	30,868,830.64	63.46
Capital expenditure	139,597,756.00	121,896,824.00	108,209,503.00	82,827,609.34	32,428,000.00	30,838,182.57	95.10
<b>Total</b>	<b>139,597,756.00</b>	<b>121,896,824.00</b>	<b>135,237,503.00</b>	<b>98,644,284.74</b>	<b>81,070,000.00</b>	<b>61,707,013.21</b>	<b>76.12</b>

From the DPs table, total budget performance as at September, 2022 is 76.12% as against 73% in 2021.

**Cap Buss**

<b>EXPENDITURE ITEM</b>	<b>*APPROVED BUDGET /APPROPRIATION</b>	<b>AMOUNT RELEASED FOR2020</b>	<b>ACTUAL EXPENDITURE FOR,2020</b>	<b>ACTUAL PAYMENTS, FOR 2020</b>	<b>PROJECTIONS FOR NEXT YEAR</b>
<b>2020 DISBURSEMENT</b>					
Coronavirus Alleviation Programme	<b>750,000,000.00</b>	<b>450,000,000.00</b>	<b>412,880,000.00</b>	<b>412,880,000.00</b>	<b>300,000,000.00</b>
<b>EXPENDITURE ITEM</b>	<b>*APPROVED BUDGET /APPROPRIATION</b>	<b>AMOUNT RELEASED FOR2021</b>	<b>ACTUAL EXPENDITURE FOR,2021 (As at Aug)</b>	<b>ACTUAL PAYMENTS, FOR 2021</b>	<b>PROJECTIONS FOR NEXT QUARTER</b>
<b>2021 DISBURSEMENT</b>					
Coronavirus Alleviation Programme	<b>300,000,000.00</b>	<b>150,000,000.00</b>	<b>120,213,000.00</b>	<b>120,213,000.00</b>	<b>150,000,000.00</b>
<b>EXPENDITURE ITEM</b>	<b>*APPROVED BUDGET /APPROPRIATION</b>	<b>AMOUNT RELEASED FOR2021</b>	<b>ACTUAL EXPENDITURE FOR,2021 (As at Aug)</b>	<b>ACTUAL PAYMENTS, FOR 2021</b>	<b>PROJECTIONS FOR NEXT QUARTER</b>
<b>2022 DISBURSEMENT</b>					
Coronavirus Alleviation Programme	<b>150,000,000.00</b>	<b>0.00</b>	<b>520,053,135.00</b>	<b>520,053,135.00</b>	

\* Government earmarked GHS750,000,000.00 in 2020 for the Cap Buss.

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## SUMMARY OF KEY ACHIEVEMENTS

The following enumerates the major achievements attained by the Ministry in the implementation of its 2022 work programme:

### A. GOVERNMENT SPECIAL INITIATIVES

#### i. ONE DISTRICT ONE FACTORY (1D1F)

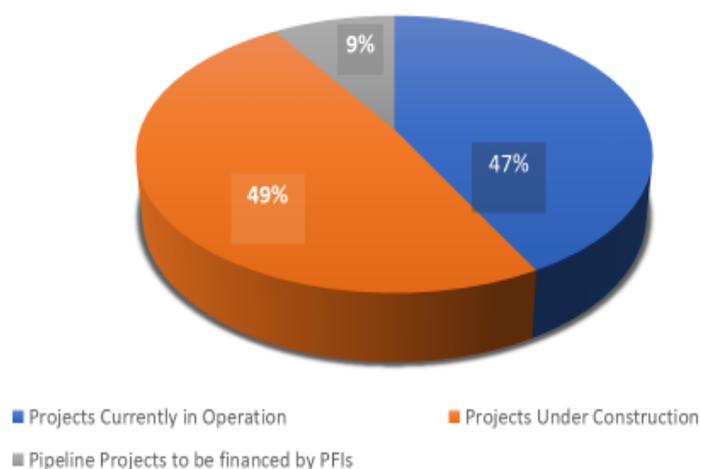
The “One District One Factory” (1D1F) initiative is a key component of the Ten (10) Point Industrial Transformational Agenda of the Government. The initiative is designed to support the establishment of at least one industrial enterprise in each of the 260 Districts. The programme is private sector led but facilitated by Government.

Two or more districts could collaborate to establish one factory if they have a common resource endowment. An existing enterprise that meets required criteria, including adding value to natural resources and also serving as import substitution may qualify under 1D1F. Government may intervene directly in districts where no promoters are identified initially, but will later off load interests to strategic investors.

- **Status of implementation of 1D1F**

Since the beginning of the Programme to date, there are 296 1D1F projects which are at various stages of implementation. Out of this number, 125 projects are currently in operation, 144 are under construction and 27 are at the mobilization stage.

#### STATUS OF IMPLEMENTATION OF 296 1D1F COMPANIES

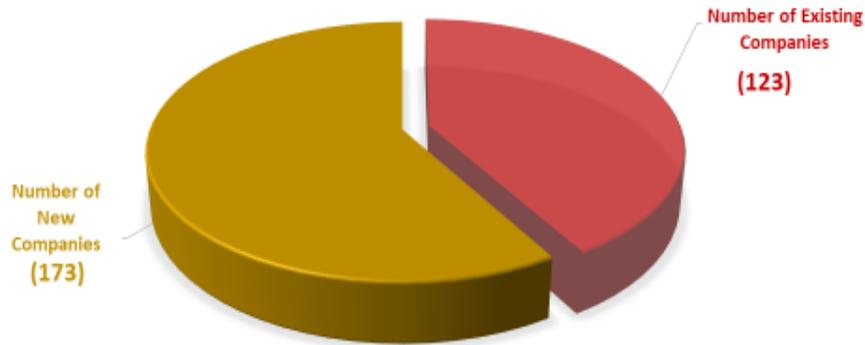


One Hundred and Seventy-Three (173) out of the 296 companies are new projects representing 58% whilst 123 companies are existing projects being supported, representing 48%.



## NEW AND EXISTING COMPANIES

### NEW COMPANIES (GREENFIELDS) VRS EXISTING COMPANIES



A diverse range of products manufactured in Ghana by the 1D1F companies in operation include milled rice, processed fruits, poultry products, beverages, biscuits, cooking oil, pharmaceuticals, ethanol, paper products, sanitary products, detergents, ceramic tiles, iron and steel products, bolts and nuts, heavy duty trucks, gas cylinders and lubricants.

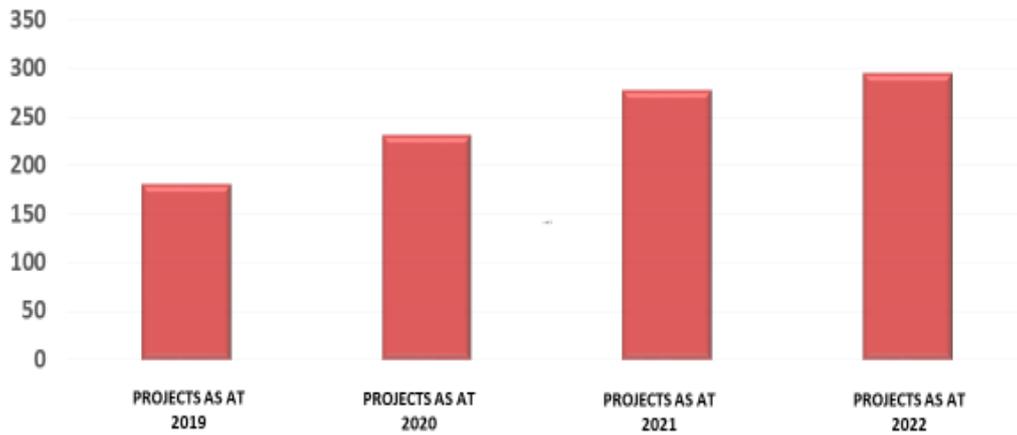
The 1D1F projects under construction include 58 Small-Scale Enable Youth 1D1F Processing Facilities (for 21 different agricultural commodities) as well as 5 Medium Size Common User Processing Facilities.

The 5 Common User Facilities (CUFs) are:

- i. Sefwi Akontombra District Rice Processing Company, with the capacity to process 1.5T per hour milled rice. It is located at Akontombra in Sefwi Akontombra District of Western North Region.
- ii. Dormaa Agro Company Limited with the capacity to process 1.5T per hour milled rice. It is located at Nkran Nkwanta in Dormaa West District of Bono Region.
- iii. Yoo Rice Processing Factory Limited with the capacity to process 1.5T per hour milled rice. It is located at Savelugu Municipality of Northern Region.
- iv. Fiase Oil Palm Processing Company with the capacity to process 1,000-1,200 litres of edible oil per hour. It is located at Dompim in Tarkwa Nsueam Municipality of Western Region.
- v. Sekyere Maize Processing Company with the capacity of 4.5T per hour maize dryer. It is located at Nsuta in the Sekyere Central District of Ashanti Region.



## GROWTH PATTERN OF THE 1D1F PROJECT (2019-SEPT. 2022)



### Cumulative Growth In The Number Of 1D1F Projects (2018-2022)

YEAR	TOTAL	IN OPERATION	UNDER CONSTRUCTION	PIPELINE	EXISTING	NEW
2018	79	21	41	17	37	42
2019	181	58	97	26	51	130
2020	232	76	143	13	73	159
2021	278	106	148	24	113	165
2022	296	125	144	27	123	173

- Regional and District Distribution of 1D1F Projects**

The 296 1D1F projects at various stages of implementation are located in 141 Districts covering all Regions and 54% of the total number of Districts in the country. The 120 Districts without 1D1F projects do not have 1D1F business promoters.



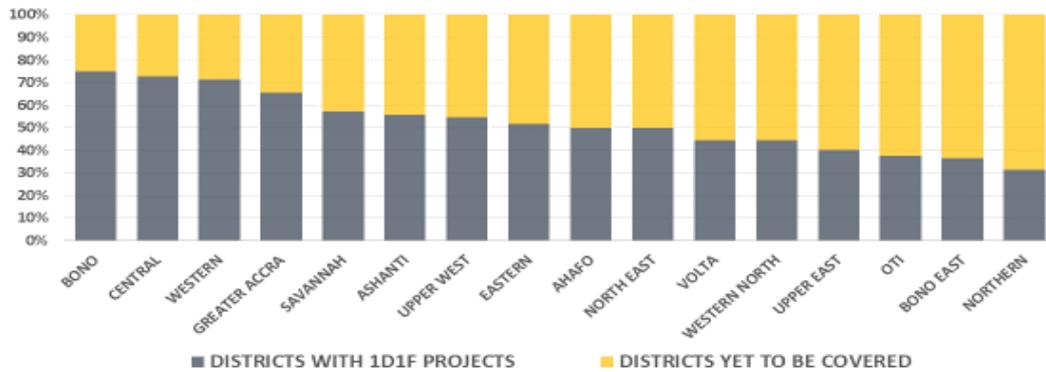
### Regional Distribution of 1D1F Projects in 2022

NO	REGION	NUMBER OF 1D1F PROJECTS
1	Ahafo Region	5
2	Ashanti Region	55
3	Bono East Region	10
4	Bono Region	20
5	Central Region	21
6	Eastern Region	43
7	Greater Accra Region	76
8	North -East Region	4
9	Northern Region	9
10	Oti Region	3
11	Savanna Region	4
12	Upper East Region	7
13	Upper West Region	8
14	Volta Region	13
15	Western Region	13
16	Western North Region	5
	<b>TOTAL</b>	<b>296</b>

### DISTRICT DISTRIBUTION OF 1D1F PROJECTS PER REGION



### **DISTRICT DISTRIBUTION OF 296 1D1F COMPANIES**



- **Investment Impact**

1D1F companies have secured loan facilities totaling GHS3.01 billion from Participating Financial Institutions. This includes a total amount of GHS 451.5 million to 12 1D1F companies in the pharmaceutical sector and GHS582.1 million to 48 1D1F companies in the agro-processing sector.

- **Employment Impact**

A total of 160,823 total jobs (comprising of 23,203 direct jobs and 137,620 indirect jobs) have been created by the 125 1D1F Companies in Operation.

- **Financial Performance**

#### **Disbursement by PFIs**

Since the start of the Programme, Participating Financial Institutions have disbursed a total amount of GHS3.01 billion as loans to 1D1F companies.

### **ii. AFRICAN CONTINENTAL FREE TRADE AREA (AfCFTA)**

135 companies completed Enterprise Audit/Assessment under the Market Expansion Project (MEP) to date and are being assisted to complete registration and inspection for issuance of Rules of Origin certificates (in compliance with AfCFTA rules). 43 companies that have applied for Rules of Origin certification, 21 are awaiting verification of their certificates by the AfCFTA Secretariat

The AfCFTA Guided Trade Initiative (Ghana, Kenya, Rwanda, Cameroun, Egypt, Mauritius, Tunisia and Tanzania) commenced with shipments in October 2022 – Ceramic Tiles, Tea, Coffee, Batteries, Processed Meat, Corn Starch, Sugar, Pasta, Glucose Syrup, Dried Fruits, Sisal Fibre, etc.



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The National Policy Framework and Action Plan launched in August 2022



*Launch of the National AfCFTA Policy Framework and Action Plan*

## **B. INDUSTRIAL DEVELOPMENT**

### **i. Strategic Anchor Industries**

Nissan commissioned its assembly plant in Tema, which is currently the largest vehicle assembly plant under the Ghana Automotive Development Programme. This brings to five (5), the number of vehicle assembly plants that have been established in Ghana and are currently in operation, namely, Volkswagen, Toyota, Nissan, Sinotruk and our own Kantanka Automobile.

The first phase of work on the Automotive Development Center is near completion and facility will be operational in 2023. The Automotive Development Council Bill is finalized for approval.

In addition to the Automotive Assembly Programme, Government has developed a new Components Manufacturing Policy which seeks to support the production and supply of components and spare parts for the automotive industry.

### **ii. Ghana Free Zones**

The Ghana Free Zones Authority (GFZA) is responsible for the implementation of the free zones programme for the promotion of economic development and providing regulations for free zones and related purposes.

During the year under review, the Special incentives under the Free Zones Act continued to yield positive results:

- Free Zones enterprises generated total export revenue of **US\$1,276,209,141.40** as at Sept. 2022 with the Manufacturing sector been the highest with US\$185,738,299.21.
- Capital investments by Free Zone enterprises during the period amounted to **US\$137,706,756.73**



- A total of **31,746** jobs were created by Free Zone enterprises. Furthermore, the 35 newly licensed enterprises are projected to create about 15,366 jobs within the first 3 years of operation.
- Expo 2020, Dubai: The GFZA's participation in the Expo 2020 Dubai was to promote investment opportunities under Ghana's Free Zones Scheme with the President of Ghana His Excellency Nana Addo Danquah Akuffo Addo and the Minister for Trade and Industry in attendance and had various business engagements geared towards attracting investment into Ghana.
- The Ghana Free Zones Authority used the Expo to engage with Textile manufacturing companies from various countries on Ghana's unique locational advantage with follow-up engagements scheduled with Istanbul Textile and Apparel Exporters Associations and other top brands.



***President of the Republic of Ghana & Minister for Trade & Industry addressing Investors at the Ghana Day Celebration @ Expo 2022, Dubai***





*Meeting with Strategic Developers at the Arise Integrated Industrial Platform in Gabon.*



*Ghana represented by the Deputy Minister for Trade and Industry, CEO of the GFZA & the Trade Officer at Geneva at the WTO 5th Trade Policy Review in Geneva, Switzerland*





*US Ghana Expo/Rountable and Business To Business Matchmaking In Philadelphia-USA*



### iii. Business Development Services

As part of support measures to strengthen institutional support for Micro, Small and Medium Enterprises (MSMEs), the Ministry of Trade and Industry launched 67 Business Resource Centres (BRCs) 37 of which are fully staffed and equipped. The BRCs are providing a broad range of business development services to MSMEs in their respective operational zones. They also operate as financial and investment facilitation hubs and serve as repositories of information for SMEs. Currently the BRCs provide business support services to a client base of over 18,000 MSMEs.



*Sogakope BRC*



*Atimpoku BRC*



## C. STANDARDIZATION AND CONFORMITY ASSESSMENT

### Construction and Operationalization of the Air Condition and Refrigeration Laboratory

The Ghana Standards Authority constructed and commissioned an Air Condition and Refrigeration Laboratory under the sponsorship of the Millennium Development Authority (MIDA) to facilitate the testing of refrigerators, air conditioners and other electrical appliances.



*Deputy Minister of Trade and Industry, Michael Okyere Baafi and US Ambassador Stephanie Sullivan during the launch of the Refrigeration and Air Conditioner Testing Laboratory*



*The US\$1.9m Air Conditioning and Refrigeration Test Laboratory, the first in West Africa, constructed for the Ghana Standards Authority. Accra - Ghana*



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*Director General of GSA Assumes office as African Regional Organization for Standardization (ARSO) President*



**Inaugurated ARSO President Prof Alex Dodoo receives the ARSO Flag from the Outgoing President Booto a Ngon Charles.**

- **Approval of Ghana National Quality Policy (NQP)**

Cabinet on April 28, 2022 approved the implementation of the National Quality Policy at its 28th meeting to operationalise as a National Quality Infrastructure (NQI). The NQI is a system that spells out how goods and services must be produced to meet acceptable standards by all sectors of the economy, whether private or public.

- **Passage of the Ghana Standards Authority Bill, 2022 into an Act**

The Parliament of Ghana on 22<sup>nd</sup> June, 2022, passed the Ghana Standards Authority Bill, 2022 into law to empower the Authority to deliver on its mandate. The new Act also seeks to ratify and consolidate existing laws relating to standards, metrology and conformity assessment in the country.

- **Operationalization of the Cement Testing Laboratory**

The Ghana Standards Authority constructed and commissioned a Cement Testing Laboratory which commenced operations in January 2022, to test cement and concrete cubes, as a way of ensuring they meet the required standards and to ensure buildings and other concrete structures are safe. This in turn has increased the revenue base of the Authority.



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- **Revision of Lead Content in Paints and Varnishes**

The Authority has started work on a request received from the Environment Protection Agency for the Authority to review the limit of lead content in Paints due to its adverse effects on health, safety and the environment. The objective was to review the lead content in paints from the current 600ppm to 90ppm to align with model law in lead in paints and international best practices.

- **Development and Adoption of Telecommunication and ICT Standards**

The National Communications Authority (NCA) collaborated with the Ghana Standards Authority and relevant stakeholders from industry to develop electronic communication standards to regulate the telecommunication industry. In line with this, the Authority constituted the Technical Committee (TC 24) to facilitate the development of relevant and applicable standards for the telecommunication and ICT industry.

- **Revision of GS 1009:2012 Electrical Wiring Code**

Work on the development of Ghana's first edition of the Ghana Electrical Wiring Code (GS 1009:2015) has begun to ensure the safety of persons, livestock and other property from hazards that arise from the presence, distribution and use of electrical energy.

- **Development and Adoption of Solar Pumps Standards**

The Energy Commission has commissioned and funded the development of standards for solar pumps as part of its mandate in regulating the Renewable Energy Sector. The adoption will enable the Commission to develop a license scheme for solar pump installers and suppliers under the Green Peoples Energy Project being implemented by the German Government.

## **D. BUSINESS DEVELOPMENT AND PROMOTION**

### **i. Technology Transfer, Research and Product Development**

The following Technology Transfer, Research and Product Development were achieved by GRATIS:

- ***Training***

**457** apprentices trained in the following areas:

- 186 Master crafts men received training -
- 271 Technical Apprentices in Motor Vehicle Technology, Electrical Engineering, Dressmaking Metal Machining and Welding and Fabrication.

- ***Provision of Equipment to MSMEs in agri/agro processing sector***

- **240** equipment supplied to MSMEs
- **1,983** equipment to improve productivity of existing agro processors have been provided

- ***Mechanical spares, repair and maintenance activities***



- **4,892** mechanical spares, repair and maintenance activities provided to MSME's



### *Technology Solution Centres*

The Ministry is operationalizing **5** new Technology Solution Centers (TSCs) to provide product innovation and technology services to industry across the country. In this regard, GRATIS Foundation and the existing network of 36 TSCs is being strengthened to support operators in the light engineering sector.



*Elmina TSC*



## ii. Micro and Small Business Development

### GEA/Mastercard Foundation Apprenticeship Graduation and Distribution of Start-Up Kits Training

8,000 Apprentices trained; more than 3000 supported to write the NVTI exams.



### YouStart Programme

The YouStart Programme which forms part of Government's strategy to support the creation of 1million jobs over the next three (3) years by providing flexible loans, capacity support, skills development, and funding to young entrepreneurs was launched in April 2022 with a test-run conducted by the Implementing Agencies.

Twenty-five (25) entrepreneurs of GEA were selected from various parts of the country to take part in the pilot phase of the Programme and were through training, pitching and due diligence.



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## **GIZ WIDU Project**

GEA is an Implementing Partner on the GIZ WIDU Project providing coaching services to entrepreneurs to support them write or fine tune their Business and Investment Plans, help them with their records keeping and generally provide business counselling. 152 entrepreneurs made up of 83 males and 69 females have been provided with coaching services. A total of 185 entrepreneurs have received the WIDU grant totaling Euros 348,776 out of which 42 were Start-ups and 143 Existing Businesses.

## **World Bank Project-GET Project**

The Ghana Economic Transformation (GET) Project is a World Bank project which among other things seeks to provide Grant to MSMEs. Under the project a total of Five Million United States Dollars (US\$5,000,000.00) has been received for the purpose of providing grants to successful applicants.

## **World Bank Project-GET Project**

The Ghana Economic Transformation (GET) Project is a World Bank project which among other things seeks to provide Grant to MSMEs. Under the project a total of GHS36,8088,837.20 has been give out as grant to 436 successful applicants.

## **Ghana Jobs and Skills Projects**

The Ghana Jobs and Skills Project (GJSP) is a World Bank Project designed to support skills development and job creation in Ghana. The Project will support entrepreneurship training for at least 50,000 individuals. It will also support competitive business start-up grants for at least 5,000 individuals among those who have successfully participated in and completed the intermediate level of entrepreneurship training.

### **iii. Central Region Development**

As part of efforts to facilitate the acquisition of land and the provision of ancillary amenities for the creation of Special Economic Zones within the Central Region, the Central Regional Development Commission (CEDECOM) facilitated the preparation of Memorandum of Understanding (MOU) for the acquisition of **25,000** acre piece of land for the development of an economic zone in the Central Region by ONEGO Ghana Limited, a Chinese Company. The Company has shown considerable interest in developing an industrial city in the region, precisely along the coastal stretch targeting the following areas; *Ekumfi, Gomoa Akyempim, Gomoa Ajumako, Winneba-Effutu and Senya Bereku.*

CEDECOM's in facilitating the acquisition of land and the provision of ancillary amenities for the creation of Special Economic Zones within the Central Region, facilitated the acquisition of a 200 acre piece of land for the establishment of a light industrial city by Bamboo Eco-City Limited (a



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Private investor) at Putubiw in the Asebu Traditional area of the region. The industrial city, when established would be the first carbon negative emission technology city in the Country.

In promoting domestic and international trade for SMEs development in the Central Region, CEDECO facilitated the preparation and submission of five (5) concept notes to Developmental Partners for support in the area of value addition (agro produce- Cassava, Oil palm and citrus) in the *Ajumako Enyan Essiam, Twifo Hemang Lower Denkyira and Komenda-Edina- Eguafo-Abrem* Districts of the Central Region.

## **E. TRADE DEVELOPMENT**

### **i. Export Promotion**

The Ministry, through the Ghana Export Promotion Authority, undertook the following:

#### **Training**

##### ***a. Training Program for Women In Agribusiness & Textile***

Ghana Export Promotion Authority in collaboration with Trade Facilitation Office Canada (TFO Canada) organized a free 5-day training program for women in Agribusiness & Textile businesses from 14th-18th February 2022 at Grand Favor Hotel, Sekondi-Takoradi.



### ***b. Training under Flagship Export School Program***

Within the broad framework of the National Export Development Strategy (NEDS), capacity building is one of the major planks of the implementation strategy. GEPA trained 50 SMEs and other publics from both the public and private sectors at the Africa Trade House from 23rd to 27th of May 2022.



### ***c. Training in International Export Trade***

The GEPA Export School in Collaboration with the Institute of Export and International Trade (IoE & IT) United Kingdom, and the International Trade Centre (ITC) Switzerland, have held a congregation ceremony for **19** graduate students in the export and trade profession who have successfully completed their programs in the 2021 academic year.

The Level 4 Diploma in International Trade consists of four modules:

- The Business Environment Module
- Finance of International Trade Module.
- International Marketing Module.



- International Physical Distribution Module.

The program is in furtherance of GEPA's core mandate of capacity building of the exporting community to broaden Ghana's export basket. The one-year online programme is aimed at providing participants with opportunities to understand how to trade internationally, develop the capacity to manage, formulate strategic options and define business winning plans in an international trade environment.



### **2nd International Coconut Festival Launched in Ellembelle, Western Region**

Ghana Export Promotion Authority has partnered the African Coconut Group to launch the 2nd International Coconut Festival at the Atuabo Gas Complex, Ellembelle, Western Region.

The 2nd International Coconut Festival is themed: “Repositioning Ghana’s Coconut sector for accelerated industrialization agenda” and will take place from Sep 20-24, 2022, at the Accra International Conference Centre.





## ii. Ghana International Trade Commission (GITC)

The Commission sees to the regulation of Ghana's international trade architecture in conformity with the rules and regulations of the World Trade System and to provide for related matters.

### Resolution of Trade Petitions

In 2022, the GITC resolved petitions received from local producers in the aluminium, iron and steel and food and beverage sector. It also commenced investigations in respect of the rice and poultry industries.

Ghana continues to maintain trade and investment offices in selected countries, namely: USA, UK, Switzerland, Belgium, Japan, China, Turkey, South Africa and Nigeria.

In line with promoting International Trade and Investment and attracting Foreign Direct Investment into Ghana, the foreign offices engaged countries and businesses during Business Fora, Business Expos, International Conference on African Development, Africa Investment Risk and Compliance Summit and Bilateral Meetings.

The Trade Section in Geneva successfully coordinated and facilitated Ghana's Fifth (5th) Trade Policy Review at the WTO.

The Trade Section in Brussels facilitated Ghana's participation in the fifth (5<sup>th</sup>) edition of EU-Africa Business Summit on the theme "Unlocking Africa's economic potential at the Egmont Palace in Brussels, Belgium.

The Trade Section in Tokyo facilitated Ghana's participation in the eight (8<sup>th</sup>) Tokyo International Conference on African Development (TICAD8) was hosted by Tunisia in 2022.

The Regional Trade Offices of the Ministry continue to play an important liaison and coordination role with foreign institutions, regional administrations and MMDAs with regard to the District Industrialization Programme implemented by the Ministry through the 1D1F initiative.



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## **G. MANAGEMENT AND ADMINISTRATION**

### **i. Legislative Initiatives**

During the period, the Ministry worked on the following legislative instruments:

- Consumer Protection Bill, 2023
- Advertisers Council Bill, 2023
- Automotive Development Council Bill, 2023
- Ghana Accreditation Service Bill, 2023
- Ghana Export Promotion Authority Bill, 2023
- Competition and Fair Trade Practices Bill, 2023

### **ii. Training**

526 MOTI Staff received training in line with the Ministry's training plan in the following areas:

#### **Scheme of Service Training**

- 221 members of Staff were trained.

#### **Competency-Based Training**

- 305 members of Staff were trained

### **iii. Review and Revaluation of Legacy Fixed Assets**

The Ministry reviewed and revaluated all its fixed assets to facilitate the roll out and implementation of the International Public Sector Accounting Standards (IPSAS) by the Controller and Accountant Generals' Department

### **iv. Fire Safety Assessment of Moti Buildings at Tema Harbour**

The Ministry collaborated in collaboration with the Ghana National Fire Service successfully carried out a fire safety assessment of the Ministry's properties located at the Longroom. The Ministry served eviction notices to occupants of the properties in line with recommendations by the GNFS and the Ministry's intent to undertake rehabilitation works on the building.

### **v. Business Regulatory Reforms**

The key components of the BRR Programme are designed to improve the quality of regulations in Ghana and create a predictable business environment conducive for private sector development and investment aimed at making Ghana the most business-friendly country in Africa. The programme is also designed to ensure that efficient systems are in place to simplify and efficiently administer the country's stock of regulations and to ensure that new rules related to business and investment activities have a basis in sound economic, social and environmental impact analysis.

The key components implemented under the BRR Programme include the following;



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- ***Ghana Business Regulatory Reform Portal (GBRRP).***

The online portal comprising of (i) an Electronic Registry of Business Regulations, which provides free access to business-related Laws, Legislative Instruments, Regulatory Notices, Administrative Directives, Procedures, Forms and Fees; and (ii) a Public Consultations Portal which serves an online platform for receiving contributions and ensuring inclusive feedback from the private sector and citizens during the process of policy making and legal reform. The weblink of the GBRRP is [www.brr.gov.gh](http://www.brr.gov.gh) or [www.bcp.gov.gh](http://www.bcp.gov.gh).

- ***Business Incorporation***

The passage of new Companies Act 2019 (Act 992) and the establishment of the Office of the Registrar of Companies is a significant milestone in legislating major business startup and incorporation reforms as well as improved standards of Corporate Governance. A critical reform is the removal of the Ultra Vires Rule that requires Companies to adhere strictly to the category of businesses stated in their regulations. The new Companies Act does not require Companies to file an objects clause with the Registrar of Companies limiting the objects of the Company or the specific activities the Company can engage in. This is particularly useful for young entrepreneurs and startups.

- ***Insolvency and Restructuring***

Government has enacted the Corporate Insolvency and Restructuring Act 2020 (Act 1015) to provide framework for regulation of insolvency practitioners, facilitate more efficient and transparent insolvency proceedings and promote a culture to restructure failing businesses as a first option, where possible.

- ***Land Acquisition and Registration***

In order to facilitate land acquisition, particularly for commercial purposes, Government introduced a new Land Act 2020 (Act1036) which streamlines land registration including land title transfer procedures and processes. Government has also introduced a Land Digital Transaction System for customers to access online services at the Lands Commission. The system is also linked to the electronic management system of the Licensed Surveyors Association. Clients are able to submit applications on the portal, with digital copies of land documents, as well as make payment and track their applications online in real time. This includes for land title transfer, title searches, land title registration, approval of plans, assessment and payment of stamp duty (Applicants can visit: [onlineservices.lc.gov.gh](http://onlineservices.lc.gov.gh)).

- ***Fire Permits***

Government has deployed an automated Fire Permit and Certification Management System (FP&CMS) to enable the Ghana National Fire Service (GNFS) to reduce the turnaround time for obtaining fire permits, as part of the procedures for obtaining construction permits.

- ***Credit Information***

The Borrowers and Lenders Act 2020 (1052) improved the transparency and legal rights of both the creditors and borrowers. Credit Reporting Regulations have also been amended through the



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Credit Reporting Regulations 2020, L.I. 2394 to improve access to credit information on businesses.

- ***Trade Facilitation***

The deployment of the Integrated Customs Management System (ICUMS), Ghana's first end-to-end single window for customs management and trade facilitation has streamlined procedures import-export procedures resulting in improved efficiency in respect of customs management, trade facilitation and revenue collection.

- ***Contract Enforcement***

Court impartiality is essential to business confidence. When courts are believed to be impartial and court decisions are properly enforced, businesses are more likely to engage in contractual transactions such as credit with suppliers and clients, confident that they can rely on a fair and timely legal resolution in case of dispute. The Judicial Service is implementing an E-Justice including paperless court, supported with automated case filing system. This is expected to significantly reduce the cost and turnaround time for the adjudication of commercial.

- ***Public-Private Dialogue Mechanism***

Government launched a permanent Public-Private Dialogue (PPD) mechanism as a platform for structured dialogue and consultations between the Government and private sector operators. It is designed to ensure clarity and consistency in government private sector development agenda and the implementation of policies, programmes and regulations.





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>Programmes - Ministry of Trade and Industry (MoTI)</b>	<b>587,214,053</b>	<b>587,214,053</b>	<b>587,214,053</b>	<b>587,214,053</b>
<b>01501 - Management and Administration</b>	<b>17,410,806</b>	<b>17,410,806</b>	<b>17,410,806</b>	<b>17,410,806</b>
<b>01501001 - Finance and Administration (Legal)</b>	<b>13,464,595</b>	<b>13,464,595</b>	<b>13,464,595</b>	<b>13,464,595</b>
21 - Compensation of Employees [GFS]	3,951,516	3,951,516	3,951,516	3,951,516
22 - Use of Goods and Services	7,514,054	7,514,054	7,514,054	7,514,054
31 - Non financial assets	1,999,025	1,999,025	1,999,025	1,999,025
<b>01501002 - Human Resource Management</b>	<b>1,506,465</b>	<b>1,506,465</b>	<b>1,506,465</b>	<b>1,506,465</b>
21 - Compensation of Employees [GFS]	1,206,465	1,206,465	1,206,465	1,206,465
31 - Non financial assets	300,000	300,000	300,000	300,000
<b>01501003 - Policy Planning, Monitoring and Evaluation</b>	<b>512,474</b>	<b>512,474</b>	<b>512,474</b>	<b>512,474</b>
21 - Compensation of Employees [GFS]	512,474	512,474	512,474	512,474
<b>01501004 - Statistics, Research and Communication</b>	<b>1,927,271</b>	<b>1,927,271</b>	<b>1,927,271</b>	<b>1,927,271</b>
21 - Compensation of Employees [GFS]	388,888	388,888	388,888	388,888
22 - Use of Goods and Services	388,383	388,383	388,383	388,383
31 - Non financial assets	1,150,000	1,150,000	1,150,000	1,150,000
<b>01502 - Trade Development</b>	<b>40,008,440</b>	<b>40,008,440</b>	<b>40,008,440</b>	<b>40,008,440</b>
<b>01502001 - Domestic and International Trade Development a</b>	<b>36,085,954</b>	<b>36,085,954</b>	<b>36,085,954</b>	<b>36,085,954</b>
21 - Compensation of Employees [GFS]	3,710,937	3,710,937	3,710,937	3,710,937
22 - Use of Goods and Services	31,617,207	31,617,207	31,617,207	31,617,207
31 - Non financial assets	757,810	757,810	757,810	757,810
<b>01502002 - Export Development and Promotion</b>	<b>3,922,486</b>	<b>3,922,486</b>	<b>3,922,486</b>	<b>3,922,486</b>
21 - Compensation of Employees [GFS]	3,821,693	3,821,693	3,821,693	3,821,693
22 - Use of Goods and Services	100,793	100,793	100,793	100,793





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01503 - Business Development and Promotion</b>	<b>107,989,776</b>	<b>107,989,776</b>	<b>107,989,776</b>	<b>107,989,776</b>
01503001 - Technology Transfer, Research and Product Devel	6,752,269	6,752,269	6,752,269	6,752,269
21 - Compensation of Employees [GFS]	6,437,191	6,437,191	6,437,191	6,437,191
22 - Use of Goods and Services	187,990	187,990	187,990	187,990
31 - Non financial assets	127,088	127,088	127,088	127,088
<b>01503002 - Micro and Small Business Development</b>	<b>96,112,185</b>	<b>96,112,185</b>	<b>96,112,185</b>	<b>96,112,185</b>
21 - Compensation of Employees [GFS]	15,636,035	15,636,035	15,636,035	15,636,035
22 - Use of Goods and Services	48,211,175	48,211,175	48,211,175	48,211,175
27 - Social benefits [GFS]	100,000	100,000	100,000	100,000
31 - Non financial assets	32,164,976	32,164,976	32,164,976	32,164,976
<b>01503003 - Central Region Development</b>	<b>2,608,652</b>	<b>2,608,652</b>	<b>2,608,652</b>	<b>2,608,652</b>
21 - Compensation of Employees [GFS]	2,526,796	2,526,796	2,526,796	2,526,796
22 - Use of Goods and Services	31,856	31,856	31,856	31,856
31 - Non financial assets	50,000	50,000	50,000	50,000
<b>01503004 - Entrepreneurship Development Training</b>	<b>2,516,670</b>	<b>2,516,670</b>	<b>2,516,670</b>	<b>2,516,670</b>
22 - Use of Goods and Services	2,516,670	2,516,670	2,516,670	2,516,670
<b>01504 - Trade and Industry Promotion</b>	<b>23,793,047</b>	<b>23,793,047</b>	<b>23,793,047</b>	<b>23,793,047</b>
<b>01504001 - Regional Services</b>	<b>2,755,864</b>	<b>2,755,864</b>	<b>2,755,864</b>	<b>2,755,864</b>
21 - Compensation of Employees [GFS]	2,484,414	2,484,414	2,484,414	2,484,414
22 - Use of Goods and Services	101,450	101,450	101,450	101,450
31 - Non financial assets	170,000	170,000	170,000	170,000
<b>01504002 - Foreign Trade Services</b>	<b>21,037,183</b>	<b>21,037,183</b>	<b>21,037,183</b>	<b>21,037,183</b>
21 - Compensation of Employees [GFS]	21,037,183	21,037,183	21,037,183	21,037,183





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01505 - Standardization and Conformity Assessment</b>	<b>93,593,296</b>	<b>93,593,296</b>	<b>93,593,296</b>	<b>93,593,296</b>
01505001 - Metrology	9,880,558	9,880,558	9,880,558	9,880,558
21 - Compensation of Employees [GFS]	1,741,607	1,741,607	1,741,607	1,741,607
22 - Use of Goods and Services	2,939,701	2,939,701	2,939,701	2,939,701
27 - Social benefits [GFS]	64,131	64,131	64,131	64,131
28 - Other Expense	135,119	135,119	135,119	135,119
31 - Non financial assets	5,000,000	5,000,000	5,000,000	5,000,000
01505002 - Standards	3,038,980	3,038,980	3,038,980	3,038,980
21 - Compensation of Employees [GFS]	983,025	983,025	983,025	983,025
22 - Use of Goods and Services	1,940,574	1,940,574	1,940,574	1,940,574
27 - Social benefits [GFS]	37,137	37,137	37,137	37,137
28 - Other Expense	78,244	78,244	78,244	78,244
01505003 - Conformity Assessment	80,673,758	80,673,758	80,673,758	80,673,758
21 - Compensation of Employees [GFS]	14,804,216	14,804,216	14,804,216	14,804,216
22 - Use of Goods and Services	35,207,794	35,207,794	35,207,794	35,207,794
27 - Social benefits [GFS]	2,306,979	2,306,979	2,306,979	2,306,979
28 - Other Expense	2,745,332	2,745,332	2,745,332	2,745,332
31 - Non financial assets	25,609,436	25,609,436	25,609,436	25,609,436
<b>01506 - Industrial Development</b>	<b>304,418,688</b>	<b>304,418,688</b>	<b>304,418,688</b>	<b>304,418,688</b>
01506000 - Industrial Development and Promotion	304,418,688	304,418,688	304,418,688	304,418,688
21 - Compensation of Employees [GFS]	34,659,295	34,659,295	34,659,295	34,659,295
22 - Use of Goods and Services	45,720,510	45,720,510	45,720,510	45,720,510
27 - Social benefits [GFS]	1,365,000	1,365,000	1,365,000	1,365,000





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
28 - Other Expense	5,724,113	5,724,113	5,724,113	5,724,113
31 - Non financial assets	216,949,770	216,949,770	216,949,770	216,949,770



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## **PART B: BUDGET PROGRAMME SUMMARY**

### **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

#### **1. Budget Programme Objective**

- To provide efficient and effective management support and quality data for the smooth running of the Ministry and its Agencies

#### **2. Budget Programme Description**

The Management and Administration Programme provides efficient and effective administrative and logistical support for promoting enabling environment for a more efficient private sector. This will be achieved through:

- Investing in human resources with relevant modern skills and competences
- Implementation of the Business Regulatory Reforms Strategy
- Improving trade and investment climate to reduce the cost and risk of doing business
- Accelerating investment in modern infrastructure development
- Accelerating public sector reforms

The Programme will be funded by GOG, IGF and Donor.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector actors.





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01501 - Management and Administration</b>	<b>17,410,806</b>	<b>17,410,806</b>	<b>17,410,806</b>	<b>17,410,806</b>
01501001 - Finance and Administration (Legal)	13,464,595	13,464,595	13,464,595	13,464,595
21 - Compensation of Employees [GFS]	3,951,516	3,951,516	3,951,516	3,951,516
22 - Use of Goods and Services	7,514,054	7,514,054	7,514,054	7,514,054
31 - Non financial assets	1,999,025	1,999,025	1,999,025	1,999,025
<b>01501002 - Human Resource Management</b>	<b>1,506,465</b>	<b>1,506,465</b>	<b>1,506,465</b>	<b>1,506,465</b>
21 - Compensation of Employees [GFS]	1,206,465	1,206,465	1,206,465	1,206,465
31 - Non financial assets	300,000	300,000	300,000	300,000
<b>01501003 - Policy Planning, Monitoring and Evaluation</b>	<b>512,474</b>	<b>512,474</b>	<b>512,474</b>	<b>512,474</b>
21 - Compensation of Employees [GFS]	512,474	512,474	512,474	512,474
<b>01501004 - Statistics, Research and Communication</b>	<b>1,927,271</b>	<b>1,927,271</b>	<b>1,927,271</b>	<b>1,927,271</b>
21 - Compensation of Employees [GFS]	388,888	388,888	388,888	388,888
22 - Use of Goods and Services	388,383	388,383	388,383	388,383
31 - Non financial assets	1,150,000	1,150,000	1,150,000	1,150,000



# PROGRAMME 1: MANAGEMENT AND ADMINISTRATION

## SUB-PROGRAMME 1.1: General Administration and Finance

### 1. Budget Sub-Programme Objective

To provide efficient and effective administrative, logistics and procurement services; financial administration support for the Programmes of the Ministry

### 2. Budget Sub-Programme Description

The key operations for this Sub-programme include:

- Procurement Activities
- Maintain and protect classified information
- Transport Management Performance
- Ensure sound financial management

The Programme is funded by GOG and IGF. The beneficiaries of the Programme are, MDAs, and other private sector actors.

#### Challenge/Key Issue:

- Lack of office space

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
Preparation and presentation of financial reports	Quarterly Financial Reports submitted by	15th day of the next month							
	Annual Financial Reports Submitted by	End of February							
Outcomes from Management Meetings implemented	% of outcomes from management	80	80	85	90	90	100	100	100



Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
	meetings implemented								
Performance agreement prepared for MOTI Directors/ Ag. Directors/Team Leaders	Signed performance agreement	17	17	17	17	17	17	17	17
Procurement and stores managed	Annual procurement plan developed	Annual Procurement plan prepared.	Procurement plan has been developed	Annual Procurement plan prepared.					
		Four Entity Tender Committee meetings organized	1st & 3rd qtr Entity Tender Committee meetings held	Four Entity Tender Committee meetings organized.					
Audit recommendations implemented	% of audit recommendations implemented	100	100	100	100	100	100	100	100

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<ul style="list-style-type: none"> <li>Internal Management of the organization</li> </ul>	Renovation of Office Building
<ul style="list-style-type: none"> <li>Manage Local and International affiliations</li> </ul>	Computers
<ul style="list-style-type: none"> <li>Organize Policy Review meeting for MOTI and its Agencies</li> </ul>	Procurement of vehicles
<ul style="list-style-type: none"> <li>Procurement of office supplies and consumables</li> </ul>	
<ul style="list-style-type: none"> <li>Treasury and Accounting Activities</li> </ul>	
<ul style="list-style-type: none"> <li>Preparation of Financial Reports</li> </ul>	
<ul style="list-style-type: none"> <li>Internal Audit Operations</li> </ul>	



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<ul style="list-style-type: none"><li>• Prepare and present audit reports of the Ministry to the Audit Report Implementation Committee</li></ul>	
<ul style="list-style-type: none"><li>• External Audit Operations</li></ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01501001 - Finance and Administration (Legal)	13,464,595	13,464,595	13,464,595	13,464,595
21 - Compensation of Employees [GFS]	3,951,516	3,951,516	3,951,516	3,951,516
22 - Use of Goods and Services	7,514,054	7,514,054	7,514,054	7,514,054
31 - Non financial assets	1,999,025	1,999,025	1,999,025	1,999,025



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# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 1: MANAGEMENT AND ADMINISTRATION**

### **SUB-PROGRAMME 1.2: Human Resource Management**

#### **1. Budget Sub-Programme Objective**

- To ensure effective and efficient operations of the Ministry through organizational development and strategic manpower planning and development

#### **2. Budget Sub-Programme Description**

The Human Resource Management sub-Programme focuses on the recruitment and retention, performance management, training, development and welfare of staff.

##### **The key operations are:**

- Staff Audit
- Human Resource Database
- Scheme of Service training
- Recruitment, Placement and Promotions
- Personnel and staff management
- Manpower Skills Development

The Programme is to be funded by GOG, IGF and Donor

The beneficiaries of the Programme are MDA's, and the private sector.

##### **Challenge/Key Issue**

- The Ministry is deficient in certain skillset (i.e. sciences and law)



### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform.	Target	Actual perform.				
Recruitment of staff	Number of Staff recruited	36	13	-	-	-	10	15	10
Staff training and development	% of staff trained	200	281	200	221	200	200	200	200
Development of Composite Staff Appraisal Report	Composite Staff Appraisal Report produced by	31 <sup>st</sup> March							

### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>Staff Audit</b>	
<ul style="list-style-type: none"> <li>Human Resource Database</li> </ul>	Networking & ICT Equipment
<ul style="list-style-type: none"> <li>Scheme of Service Training</li> </ul>	Computer Software
<ul style="list-style-type: none"> <li>Recruitment, Placement and Promotions</li> </ul>	
<ul style="list-style-type: none"> <li>Personnel and staff management</li> </ul>	
<ul style="list-style-type: none"> <li>Manpower Skills Development</li> </ul>	
<ul style="list-style-type: none"> <li>Train staff of MOTI</li> </ul>	
<ul style="list-style-type: none"> <li>Develop an incentive scheme for staff of MOTI</li> </ul>	
<ul style="list-style-type: none"> <li>Develop short and long term manpower requirements of the Ministry</li> </ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01501002 - Human Resource Management	1,506,465	1,506,465	1,506,465	1,506,465
21 - Compensation of Employees [GFS]	1,206,465	1,206,465	1,206,465	1,206,465
31 - Non financial assets	300,000	300,000	300,000	300,000



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 1: MANAGEMENT AND ADMINISTRATION

### SUB-PROGRAMME 1.3: Policy, Planning, Budgeting, Monitoring and Evaluation

#### 1. Budget Sub-Programme Objectives

- To formulate, review and harmonize trade and industrial policies and Programmes to ensure inter-sectoral collaboration in implementation.
- To ensure the development of well-coordinated and budgeted annual work Programmes for the sector.
- To develop effective monitoring and evaluation system to measure achievements of policy and Programme objectives against set targets.
- To track the implementation of policies, programmes and projects in the sector
- To ensure the preparation of the sector's budget

#### 2. Budget Sub-Programme Description

The Sub-programme develops, reviews, monitors and evaluates the implementation of all the sector policies, strategies and Programmes to ascertain their impact on high level goals and outcomes that the Government expects to achieve.

The key operations are:

- Policy Planning and Formulation
- Publication and dissemination of Policies and Programmes
- Policies and Programme Review Activities
- Budget Preparation
- Budget Performance Reporting
- Management and Monitoring Policies, Programmes and Projects
- Evaluation and Impact Assessment Activities
- Reform the Business Regulatory environment

The operations are carried out by the Policy Planning, Monitoring and Evaluation Directorate. The Programme is funded by GOG, IGF and Donors. The beneficiaries of the programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector operators.

#### Challenges/Key Issues

- Insufficient trade and industry data to inform policy formulation
- Inadequate logistics for monitoring and evaluation of programmes and projects.



### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perf.	Target	Actual perf.				
Relevant trade and industry policies/regulations developed and coordinated	Number of policies and laws developed	3	3	4	6	3	3	3	3
	Number of policies approved	3	0	4	4	3	3	3	3
Comprehensive Programmes for the development of the private sector developed	Number of Programmes developed	4	3	4	3	4	4	3	3
2022-2025 Sector Medium Term Development Plan, reviewed	2022-2025 SMTDP reviewed	2022-2025 Sector Medium Term Plan Developed	Draft SMTDP Developed	-	-	-	-	-	-
Sector annual work Programme budgeted	Sector Programme budget compiled by:	15th October	15th October	15th October	15th October	15th October	15th October	15th October	15th October
Monitoring and Evaluation conducted	Number of monitoring visits	3	3	3	4	5	3	3	3

### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
• Policy Planning and Formulation	
• Review existing trade and industry policies and revise or develop relevant ones	
• Publication and dissemination of Policies and Programmes	



Operations	Projects
<ul style="list-style-type: none"> <li>Implementation of the Sector Medium Term Development Plan 2022-2025</li> </ul>	
<ul style="list-style-type: none"> <li>Review of Sector Medium Term Development Plan, 2022-2025</li> </ul>	
<ul style="list-style-type: none"> <li>Budget Preparation</li> </ul>	
<ul style="list-style-type: none"> <li>Conduct workshops and provide assistance to Agencies on submission of budget estimates</li> </ul>	
<ul style="list-style-type: none"> <li>Budget Performance Reporting</li> </ul>	
<ul style="list-style-type: none"> <li>Prepare annual Budget and coordinate annual sector work programme</li> </ul>	
<ul style="list-style-type: none"> <li>Collect and collate quarter and annual progress and prepare sector reports</li> </ul>	
<ul style="list-style-type: none"> <li>Management and Monitoring Policies, Programmes and Projects</li> </ul>	
<ul style="list-style-type: none"> <li>Undertake regular periodic monitoring exercises</li> </ul>	
<ul style="list-style-type: none"> <li>Develop M&amp;E capacity in the sector through training.</li> </ul>	
<ul style="list-style-type: none"> <li>Hold policy review meetings</li> </ul>	
<ul style="list-style-type: none"> <li>Evaluation and Impact Assessment Activities</li> </ul>	
<ul style="list-style-type: none"> <li>Undertake relevant policy, programme and project evaluations</li> </ul>	
<ul style="list-style-type: none"> <li>Preparation of Business Plans, Legal Framework and Investment Memorandum for the programmes of the Ministry.</li> </ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01501003 - Policy Planning, Monitoring and Evaluation	512,474	512,474	512,474	512,474
21 - Compensation of Employees [GFS]	512,474	512,474	512,474	512,474



# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 1: MANAGEMENT AND ADMINISTRATION

### SUB-PROGRAMME SP 1.4: Statistics, Research and Communication

#### 1. Budget Sub-Programme Objective

To provide credible International Trade, Domestic Trade and Industrial Data to support decision making and policy formulation as well as maintain the ICT infrastructure of the Ministry.

#### 2. Budget Sub-Programme Description

The Sub-programme serves the research, information and communication needs of the Ministry and its stakeholders. It performs these tasks through the Research, Statistics and Information Management Division and the Communications and Public Affairs Unit.

##### The operations include:

- Research and Development
- Development and Management of Database

The Programme is funded by GOG, IGF and Donor support.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector actors.

##### Challenges/Key Issues

- Inadequate funding for planned Programme and activities
- Inadequate logistics for data collection, processing and storage

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this Sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual perform.	2022 Target	2022 Actual perform.	Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
Preparation of domestic trade bulletins	Number of editions produced annually	4	4	4	3	4	4	4	4
MoTI newsletter published	Number of editions	4	0	4	3	4	4	4	4



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#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub-Programme.

Operations	Projects
<b>Research and Development</b>	Computers
<ul style="list-style-type: none"><li>• Provide international and domestic data to stakeholders</li></ul>	
<ul style="list-style-type: none"><li>• Prepare quarterly, half-yearly and annual reports on prices of selected products on the domestic market</li></ul>	
<ul style="list-style-type: none"><li>• Development and Management of Database</li></ul>	
<ul style="list-style-type: none"><li>• Facilitate the strengthening of ICUMS connectivity to Key MDAs, boarder points, freight forwarders and other users</li></ul>	
<ul style="list-style-type: none"><li>• Ensure continuous connectivity to internet services</li></ul>	
<ul style="list-style-type: none"><li>• Ensure the smooth running of computer hardware, software applications and network connectivity</li></ul>	
<ul style="list-style-type: none"><li>• Implement Communication Strategy</li></ul>	
<ul style="list-style-type: none"><li>• Develop and publish information and promotional materials</li></ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01501004 - Statistics, Research and Communication	1,927,271	1,927,271	1,927,271	1,927,271
21 - Compensation of Employees [GFS]	388,888	388,888	388,888	388,888
22 - Use of Goods and Services	388,383	388,383	388,383	388,383
31 - Non financial assets	1,150,000	1,150,000	1,150,000	1,150,000



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# BUDGET PROGRAMME SUMMARY

## PROGRAMME 2: TRADE DEVELOPMENT AND PROMOTION

### 1. Budget Programme Objective

- Promote international trade and investment
- Enhance domestic trade

### 2. Budget Programme Description

The Trade development programme seeks to:

- Create a competitive advantage on a more diversified range of products with higher levels of value-addition
- Ensure international trade competitive advantage in cost, price, quality, design and logistics management, leading to timely sales and after sales service
- Increase export capacity and support direct investment flows via the implementation of strategies directed at targeted markets.





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01502 - Trade Development</b>	<b>40,008,440</b>	<b>40,008,440</b>	<b>40,008,440</b>	<b>40,008,440</b>
01502001 - Domestic and International Trade Development a	36,085,954	36,085,954	36,085,954	36,085,954
21 - Compensation of Employees [GFS]	3,710,937	3,710,937	3,710,937	3,710,937
22 - Use of Goods and Services	31,617,207	31,617,207	31,617,207	31,617,207
31 - Non financial assets	757,810	757,810	757,810	757,810
01502002 - Export Development and Promotion	3,922,486	3,922,486	3,922,486	3,922,486
21 - Compensation of Employees [GFS]	3,821,693	3,821,693	3,821,693	3,821,693
22 - Use of Goods and Services	100,793	100,793	100,793	100,793



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## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 2: TRADE DEVELOPMENT AND PROMOTION**

#### **SUB-PROGRAMME SP 2.1: Domestic and International Trade Development and Promotion**

##### **1. Budget Sub-Programme Objectives**

- Promote and foster the exchange of goods and services.
- Diversify, increase and sustain export base
- Diversify export markets
- Accelerate economic integration with other regional and sub-regional states.
- Increase competitiveness and enhance integration into domestic and international markets.
- Improve Ghana's position in global and regional markets
- Ensure the health, safety and economic interest of consumers

##### **2. Budget Sub-Programme Description**

The Sub-programme aims at ensuring that Ghanaian enterprises especially the Micro, Small and Medium Enterprises (MSMEs) get the necessary support to be competitive and achieve their full potential.

##### **International Trade**

The operations identified for the promotion of international trade are:

- Promote regional and intra-regional trade
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries

##### **Trade Facilitation**

The operations to improve trade domestically and across borders are:

- Promote development of regional trade infrastructure
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries
- Intensify business outsourcing and sub-contracting
- Create an attractive environment for private capital from both domestic and international sources

##### **Export development**

Their operations include:



Implement the National Export Strategy aimed at diversifying exports products and markets

- Continue to pursue the implementation of the National Trade Policy

### Domestic Trade

The operations under Domestic Trade include:

- Facilitate the development of Commodity Brokerage Services
- Apply WTO arrangements and explore other bilateral and multilateral protocols for the promotion of domestic industries
- Intensify Business Outsourcing and Sub-Contracting
- Create an attractive environment for private capital from both domestic and international sources
- Private sector investment in selected sectors of the economy
- Expand the space for private sector investment and participation

### Challenges/Key Issues

- Limited medium and long-term export financing for the exporter community
- Inadequate funding for planned Programme and activities
- Weak supply base of non-traditional export products
- Presence of tariff and non-tariff barriers especially in the ECOWAS sub-region. Non-adherence to ETLS protocols by neighbouring countries
- Inadequate funds for monitoring and evaluation for programmes and projects
- Non-enforcement of trade protocols and agreements by member nations (ECOWAS)

## 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Output	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021 Target	2021 Actual perform.	2022 Target	2022 Actual perform.		Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
Made in Ghana goods effectively promoted	Number of promotions and awareness Programme organized	4	4	7	-	2	2	2	2
Port clearance and efficiency	Number of days for clearing and shipping	1	1	1	-	1	0.5	-	-



Main Output	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform.	Target	Actual perform.				
enhanced	exports								
	Number of days for forwarding and clearing imported goods at the port	2	2	1	-	1	1	-	-
Local industries protected from unfair international trade practices	Number of complaints resolved by the Ghana International Trade Commission	3	5	7	2	5	7	9	5
Negotiation of Bilateral International Trade and Investments agreements and treaties	Number of Bilateral Trade and Investment agreements and Treaties signed	3	4	5	4	5	7	5	5
Participation in Multilateral and Regional Trade Negotiations	No. of WTO, African Union and ECOWAS negotiations participated	20	25	30	25	30	30	30	30
Domestic trade and investment laws enforced	Number of outreach Programmes on enforcement of investment laws undertaken	5	5	5	-	3	5	5	5
Domestic trade data developed and maintained	Number of trade bulletins produced	4	4	4	4	4	4	4	4



#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>TRADE DEVELOPMENT AND PROMOTIONS</b>	
<ul style="list-style-type: none"> <li>• Participate in WTO/EPA negotiations.</li> </ul>	
<ul style="list-style-type: none"> <li>• Identify the trade relations and the priority areas of the country with regard to bilateral, regional and multilateral organizations</li> </ul>	
<ul style="list-style-type: none"> <li>• Organise training programmes for private sector and civil society on International Trade Issues</li> </ul>	
<ul style="list-style-type: none"> <li>• Facilitate the implementation of National Export Strategy by Trade Development and Promotion Agencies</li> </ul>	
<ul style="list-style-type: none"> <li>• Provide support for Exporters to comply with Export Regulatory regimes</li> </ul>	
<ul style="list-style-type: none"> <li>• Intensify Export promotion programmes for manufactured products</li> </ul>	
<ul style="list-style-type: none"> <li>• Strengthen participation in AGOA</li> </ul>	
<ul style="list-style-type: none"> <li>• Facilitate commercial cultivation of selected crops, including rice, oil palm, cassava, cotton, sorghum, sugarcane, pineapples, citrus, mangoes cashew and tomatoes</li> </ul>	
<ul style="list-style-type: none"> <li>• Strengthen the Remote Entry System for Customs Declarations and simplify Customs procedures Develop New Public-Private Partnerships for Non-Intrusive Scanning Service</li> </ul>	
<ul style="list-style-type: none"> <li>• Facilitate the establishment of adequate Storage and Cold facilities at the Airport and Farm Gates</li> </ul>	
<ul style="list-style-type: none"> <li>• Facilitate the establishment of effective Tracking Mechanism for Transit Cargo</li> </ul>	
<ul style="list-style-type: none"> <li>• Facilitate safe movement of Trucks between Entry and Exit Points and reduce number of Road Checks</li> </ul>	
<ul style="list-style-type: none"> <li>• Intensify the on-going measures to simplify decentralized and reduce the cost of business registration and licensing</li> </ul>	
<ul style="list-style-type: none"> <li>• Intensify the promotion of made-in-Ghana goods</li> </ul>	
<ul style="list-style-type: none"> <li>• Develop Consumer protection Law</li> </ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01502001 - Domestic and International Trade Develop	36,085,954	36,085,954	36,085,954	36,085,954
21 - Compensation of Employees [GFS]	3,710,937	3,710,937	3,710,937	3,710,937
22 - Use of Goods and Services	31,617,207	31,617,207	31,617,207	31,617,207
31 - Non financial assets	757,810	757,810	757,810	757,810



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 2: TRADE DEVELOPMENT AND PROMOTION

### SUB-PROGRAMME 2.2: Export Development and Promotion

#### 1. Budget Sub-Programme Objectives

- Diversify and increase export base of non-traditional products
- Improve Ghana's export position in global and regional markets for non-traditional products

#### 2. Budget Sub-Programme Description

The Ghana Export Promotion Authority (GEPA) has headquarters and seven zonal offices in Kumasi, Takoradi, Ho, Bolgatanga, Tamale, Koforidua and Cape Coast.

The main operations undertaken within the sub-program are:

- Implement the National Export Strategy. This is to be done in collaboration with MDAs and the private sector.
- Ensure Market Access and Development: this is done by organizing both inward and outward market entry and penetration Programs such as trade missions, trade fairs and exhibitions, buyer-seller meetings and conferences and group marketing schemes.
- Product Development and Supply-base Expansion: This is done by organizing contract production/supply schemes, establishing export production village schemes and offering technical advisory services to facilitate product and market development as well as supply chain management.
- Export Trade Information Dissemination and Communication Support: This is achieved through the use of tools such as Market Hub, trade library and e-mail broadcast to search, culls and disseminates information to the exporter community in Ghana and beyond.
- Export Human Resource Capacity Strengthening: It is achieved through the operation of the Ghana Export School (GES) by organizing export management, product development, market development and other specialized trade related courses and seminars. The GES collaborates with trade related institutions to organize export-related training for them and their clients.
- Coordinating of Export Development activities: This is undertaken through consensus building with stakeholders by holding Consultative Exporters' meetings.

The beneficiaries of the Programme are exporters, importers, financial institutions, academia, researchers, MDAs, District Assemblies and other private sectors.

#### Challenges/Key Issues



- Weak supply base of non-traditional export products
- Limited medium and long-term export financing for the exporter community
- Presence of tariff and non-tariff barriers especially in the ECOWAS sub-region. Non-adherence to ETLS protocols by some neighboring countries.
- Inadequate funding for planned programmes and activities
- Inadequate funding for monitoring and evaluation of programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual performance	Target	Actual performance				
Export Earnings in the non-traditional products	Total Value of earnings	US\$ 3,618 Billion	US\$ 3.330 Billion	US\$ 4.164 Billion	US\$2.700 Billion	US\$ 4.836 Billion	US\$ 5.698 Billion	US\$ 6.907 Billion	US\$ 8.540 Billion
Market Access Programmes organized for exporters	Number of Market access Programmes organized	10	5	21	17	21	21	21	21
	Number of Firms participating	250	280	300	226	350	370	400	500
Exporters trained in Export Management	Number of exporters trained	25	30	32	37	35	18	42	52
	Number of training Programmes organized for exporters	1,015	1,200	1,250	1,435	1,400	1,450	1,500	1,875
Producers/ Farmers trained in Export related programmes	Number of producers/ farmers trained	30	32	35	37	38	40	45	50
	Number of Training Programmes organised for farmers/ producers	250	280	300	226	350	370	400	500

### 4. Budget Sub-Programme Operations and Projects



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The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Market Access And Diversification	
Product Development And Supply Base Expansion	
Generation and Delivery of Export Trade Information	
Research, Monitoring and Evaluation	
Coordination of National Export Agenda	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01502002 - Export Development and Promotion	3,922,486	3,922,486	3,922,486	3,922,486
21 - Compensation of Employees [GFS]	3,821,693	3,821,693	3,821,693	3,821,693
22 - Use of Goods and Services	100,793	100,793	100,793	100,793



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# BUDGET PROGRAMME SUMMARY

## PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION

### 1. Budget Programme Objective

- Enhance business enabling environment
- Improve business financing
- Support entrepreneurs and SME development
- Improve research and development (R&D) and financing for industrial development
- Formalize the informal economy
- Promote good corporate governance

### 2. Budget Programme Description

The programme seeks to promote industrialization and the dissemination of appropriate technologies by developing marketable products which will enable micro, small and medium enterprise to increase productivity, employment and the resultant multiplier effect on the economy.

A thriving micro and small scale enterprise sector is considered worldwide as a key to the path of successful and healthy economic development. NBSSI was therefore set up to promulgate this agenda. The focus is to formulate, develop and implement national Programmes aimed at encouraging rural self-employment and informal enterprises among the economically active population to enable them contribute effectively to the growth and the diversification of national economy.

The Programme is also responsible for promoting Central Regional Development across the following areas Investment and Enterprise Promotion, Integrated Tourism Development, Agriculture, Natural Resources and Rural Development, Communication and Information Management.







## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01503 - Business Development and Promotion</b>	<b>107,989,776</b>	<b>107,989,776</b>	<b>107,989,776</b>	<b>107,989,776</b>
01503001 - Technology Transfer, Research and Product Devel	6,752,269	6,752,269	6,752,269	6,752,269
21 - Compensation of Employees [GFS]	6,437,191	6,437,191	6,437,191	6,437,191
22 - Use of Goods and Services	187,990	187,990	187,990	187,990
31 - Non financial assets	127,088	127,088	127,088	127,088
<b>01503002 - Micro and Small Business Development</b>	<b>96,112,185</b>	<b>96,112,185</b>	<b>96,112,185</b>	<b>96,112,185</b>
21 - Compensation of Employees [GFS]	15,636,035	15,636,035	15,636,035	15,636,035
22 - Use of Goods and Services	48,211,175	48,211,175	48,211,175	48,211,175
27 - Social benefits [GFS]	100,000	100,000	100,000	100,000
31 - Non financial assets	32,164,976	32,164,976	32,164,976	32,164,976
<b>01503003 - Central Region Development</b>	<b>2,608,652</b>	<b>2,608,652</b>	<b>2,608,652</b>	<b>2,608,652</b>
21 - Compensation of Employees [GFS]	2,526,796	2,526,796	2,526,796	2,526,796
22 - Use of Goods and Services	31,856	31,856	31,856	31,856
31 - Non financial assets	50,000	50,000	50,000	50,000
<b>01503004 - Entrepreneurship Development Training</b>	<b>2,516,670</b>	<b>2,516,670</b>	<b>2,516,670</b>	<b>2,516,670</b>
22 - Use of Goods and Services	2,516,670	2,516,670	2,516,670	2,516,670



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## **BUDGET SUB-PROGRAMME SUMMARY**

### **PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION**

#### **SUB-PROGRAMME 3.1: Technology Transfer, Research and Product Development**

##### **1. Budget Sub-Programme Objective**

To provide support for industrialization (one district one factory initiative, industrial revitalization programme, development of strategic anchor industries and setting up of industrial parks), reduce drudgery and improve the competitiveness of domestic and industrial products by developing and transferring appropriate and marketable technologies through research, product development and technology transfer.

##### **2. Budget Sub-programme Description**

The sub programme seeks to develop technology through re-engineering; and acquisition, re-design and adaption (ARA) concept to manufacture machinery, equipment and appliances which is the only way to industrialize and eventually develop Ghana, since no nation has ever developed without industrialization.

Under a collaborative agreement with the Rural Enterprises Programme, GRATIS provides technical backstopping for Technology Solution Centers (TSCs) located in thirty-one districts nationwide.

Furthermore it is the only way by which the industrial revitalization programme, one district one factory initiative, development of strategic industries, etc, could come to fruition. It will also set the platform for developing small and medium scale enterprises mostly in the agro processing industry.

It considers two main areas namely:-

- Providing support to MSME's in the form of designing, manufacturing, installation supply of mechanical spares and maintenance of agro processing equipment. This activity is targeted at contributing towards improving livelihoods and increasing income of rural MSME's.
- Transferring of technology through the provision of informal hands-on skills training using live jobs in its workshops. This is designed for the poor and unemployed seeking an income generating skill, differently abled people with or without skills, master crafts persons seeking to improve their skills, unemployed graduates and the youth.

This sub programme develops technology through acquisition and re-engineering, re-design and adaption (ARA) concept to manufacture machinery, equipment and appliances.



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It also provides mechanical maintenance services and spares and to industry and sets the platform for developing MSME's mostly in the agro processing industry.

To achieve its objectives GRATIS focuses on two main areas namely: -

- Product development of equipment, supply of equipment and mechanical spares parts and provision of maintenance services.
- Informal Technical Skills Development in automobile engineering, welding and fabrication, metal machining and electrical engineering.

Operations to be carried out under manufacturing of machines spare parts production and provision of maintenance services include:-

- Identifying technology gap and developing technology to bridge the gap such as automation, Programmable Logic Controls, hydraulic and pneumatic systems, etc.
- Manufacture of machines through acquire, redesign and adapt concept
- Prototyping of machines
- Identifying drudgery and low productivity issues in the agri/agro processing industry and developing machinery to reduce the drudgery and to improve productivity
- Production of mechanical spare parts for SMEs and Large industries
- Providing repair and maintenance services to SMEs and Large industries
- Transfer of technology through replication of prototyped and re-engineered equipment

The main operation to be carried out under hands on high level engineering skills development includes:

- Provision of technical and income generating skills development and training for the youth, vulnerable groups, men and women through apprenticeship training.
- Practical exposure for students in engineering institutions through attachment programs with engineering departments of Universities.
- Provision of short courses for practicing engineers and technicians.
- Setting up of Practical (Hands-on) University of Applied Technology.

This hands-on and training platform is used to transfer technologies which are developed by the research and design unit.

GRATIS have offices in all the Regional Capitals excluding Kumasi. In collaboration with the Rural Enterprises Programme GRATIS supervises activities in Rural Technology Facilities (RTF) in 21 Districts in Ghana.

The sub-programme is carried out at the Head Office and in all the Regional branches and Rural Technology Facilities (RTFs). Activities at these branches are coordinated from the Head office in Tema through monitoring activities and quarterly meetings to review operations.

The sub programme is funded by the Government of Ghana.



**The main beneficiaries are:**

- SMEs.
- Entrepreneurs in the agri/agro business.
- Youth and Vulnerable in society.
- Students in engineering institutions.

**Key challenges include:**

- Obsolete equipment in workshops, training units and offices which results in challenges in meeting timelines and manufacture of precision and standard machines and spare parts.
- Dilapidated workshop buildings and offices.
- In-adequate number of staff and upgrading of knowledge of staff to match rapidly changing technologies.
- Lack of modern and appropriate machine tools (workshop equipment) to adequately support government's flagship programmes.

**3. Budget Sub-Programme Results Statement**

The table below indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual perform	2022 Target	2022 Actual perform	Budget Year 2023	Indicati ve Year 2024	Indicati ve Year 2025	Indicativ e Year 2026
Engineering skills of technical apprentices, Master craftsmen and students from engineering institutions developed	Number of beneficiaries skills development in electricals, welding and fabrication and metal machining trained.	444	408	444	447	582	682	743	820
	Number of master crafts persons and students from engineering institutions and trained	260	101	500	217	741	820	840	860
Equipment designed and developed	Number of equipment designed and developed	2	1	2	2	1	2	2	3



Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
Equipment productivity of MSME's supplied	Number of equipment supplied to MSME's	240	234	270	312	951	1,366	1,476	1,576
Technical support for industry provided in the area of supply of mechanical spares, repair and maintenance of equipment	Number of mechanical spare parts, repairs and maintenance activities carried out	6,000	6,832	5,500	4,892	6,412	6,920	7,560	7,6000

#### 4. Budget Sub-Programme Operations and Projects:

##### Operations and Projects - Special Projects: 2023 – 2026

Operations	Projects
Enhance quality of products and services to meet international standards.	Obtain and maintain ISO certification to ensure products and processes meet international standards
Re- model skills transfer program to enhance skills development for master crafts men	Retool and Rehabilitate workshops with modern equipment so as to enhance the quality of hands-on exposure of trainees
Provide repair and maintenance support for the one district one factory policy	Acquisition of special skills in Metal joining, Machining, Hydraulics, Pneumatics, Programmable Logic Control Systems (PLC's), Use of Computer Numerically Controlled machines.





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01503001 - Technology Transfer, Research and Product	6,752,269	6,752,269	6,752,269	6,752,269
21 - Compensation of Employees [GFS]	6,437,191	6,437,191	6,437,191	6,437,191
22 - Use of Goods and Services	187,990	187,990	187,990	187,990
31 - Non financial assets	127,088	127,088	127,088	127,088



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# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION**

### **SUB-PROGRAMME 3.2: Micro and Small Business Development**

#### **1. Budget Sub-Programme Objectives**

The objective of the restructured Ghana Enterprise Agency (GEA) is to contribute to the creation of an enabling environment for the formalization and development of small-scale enterprises, facilitate MSEs' access to quality business services, credit and the development of an entrepreneurial culture in Ghana.

#### **2. Budget Sub-Programme Description**

The National Board for Small Scale Industries has been transformed into Ghana Enterprises Agency. The Ghana Enterprises Agency Act, Act 1043 which brought GEA into existence was passed in November, 2020 and Gazetted on 29th December, 2020. It was established to achieve among other things: to formulate, develop and implement national programmes aimed at encouraging and accelerating the growth of MSMEs to enable them contribute effectively to growth and the diversification of national economy. It is also to strengthen the capacity and competitiveness of MSMEs to enable them compete globally.

GEA provides a comprehensive package of financial and non-financial services. These services are implemented in the Regions and Districts through the Business Advisory Centres (BACs), Business Resource Centres (BRCs) and Credit/Project Units of the Agency.

GEA currently has sixteen (16) Regional Secretariats in the Regional Capitals of the country, 210 District BACs and 37 BRCs. It has total staff strength of 586, made up of 452 permanent Staff and 116 Project/Contract staff.

Its current and past Collaborating Institutions/Partners are; the Rural Enterprise Project (REP), Ghana Regional Appropriate Technology Industrial Services (GRATIS), Council for Science and Industrial Research (CSIR), Mondelez International CocoaLife, Ghana EXIM, Japan International Cooperation Agency (JICA), International Fund for Agricultural Development (IFAD), African Development Bank (AfDB), Deutsche Gesellschaft Für Internationale Zusammenarbeit (GIZ), MasterCard Foundation, Ministry of Finance, UNICEF Ghana, Ghana Poultry Project, Christian Aid, World Bank, SNV, ENI etc.

The main sources of funding are from the Government of Ghana (GoG) Subvention, Internally Generated Fund (IGF) and Development Partners.



### Key Challenges

Although GEA has strongly supported the MSME sector, it has not kept pace with the growth and evolution of the Ghanaian economy. Despite the GEA's best efforts, there were several challenges that face the sector currently which the restructured NBSSI will address. These include:

- **Structural challenges** at the macro-level that require regulatory or policy interventions.
- **Limited access to Finance** which impacts the ability of businesses and entrepreneurs to raise funds to start or grow their businesses especially for the medium sector of the market.
- **Operational challenges** which have a direct impact on how well businesses are managed, and the efficiency and sustainability of their operations.
- **Support/Technical Programmatic challenges** which limit the ability of SME development stakeholders to achieve the desired impact of their programmes and interventions on the target MSMEs.

### 3. Budget Sub-Programme results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-program. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021 Target	2021 Actual perform	2022 Target	2022 Actual perform		Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
MSMEs access to Business Development Services improved	Number of enterprises with access to business development services	160,000	192,453	200,000	146,060	320,000	350,000	250,000	250,000
	Number of women provided with BDS	85,000	116,185	130,000	94,739	190,000	240,000	160,000	160,000
	Number of MSMEs trained in financial literacy program	48,000	57,657	80,000	58,000	90,000	90,000	100,000	100,000
	Number of	800	1,332	1,000	510	2,000	3,000	3,500	3,500



Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
	MSMEs and staff provided with Kaizen training								
	Number of Jobs Created	10,000	31,155	20,000	11,204	180,000	350,000	250,000	250,000
	Number of New Businesses Establish	8,000	14,270	20,000	6,261	22,000	25,000	25,000	25,000
MSME Data Bank Initiated and Credible data on SMEs compiled to support policy formulation	Number of curriculum and training material developed	10	14	10	9	15	15	15	20
	Number of MSMEs in database increased		1,583,143	1,683,143	1,685,243	1,783,143	1,883,143	2,000,000	2,020,000
Promotional campaign designed and implemented	Number of promotional activities organized	1,600	1,350	2,000	8,000	3,000	3,000	4,000	4,000
Financial and Operational control systems enhanced	Number of audit reports issued	16	5	12	5	15	20	20	20
	Annual Audit Report Issued	1	1	2	3	4	4	5	5
Access to finance for MSMEs	Number of MSMEs supported to access	50,500	317,865	10,000	8,973	10,000	10,000	15,000	15,000



Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
enhanced	formal credit								
	Total amount made available to MSMEs by GEA	40,000,000	202,203,458.32	50,000,000	44,553,252	40,000,000	40,000,000	50,000,000	50,000,000
Collaboration/ Partnership with 20 Institutions initiated	Number of Collaborations/ Tertiary Institutions partnered to initiate a youth focused entrepreneurial Initiatives	19	10	10	15	20	25	25	25
MSMEs Operations finalized	Number of MSMEs whose operations are registered	3,500	3,547	4,000	1,550	4,000	4,500	5,000	8,000
	Increase in the Number of MSMEs keeping business records	11,414	8,762	9,200	10,288	12,000	13,000	13,000	13,000
	Number of MSMEs assisted to record Sales	7,800	5,545	7,800	9,600	8,000	8,000	10,000	10,000



Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
	Increase in Number of MSMEs operating Bank Accounts	15,000	17,759	20,000	15,005	23,000	24,000	30,000	30,000
	Ghana Standards Authority Certification for MSMEs facilitated by NBSSI	720	33	850	336	950	1,400	2,000	2,500
	Number of MSMEs supported to receive FDA Certification	1,000	758	2,000	952	2,000	3,000	3,500	3,500

#### 4. Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- program.

Operations	Projects
<ul style="list-style-type: none"> <li>• Printed material &amp; Stationery</li> <li>• Refreshment Items</li> <li>• Electrical Accessories</li> <li>• Electricity charges</li> <li>• Water</li> <li>• Telecommunication</li> <li>• Postal address</li> <li>• Newspaper and Publication</li> <li>• Sanitation charges</li> <li>• Fire Fighting Accessories</li> <li>• Cleaning materials</li> <li>• Contract cleaning</li> </ul>	<ul style="list-style-type: none"> <li>• Rehabilitation of Head Office main building and the Annex buildings</li> <li>• Purchase Saloon Cars</li> <li>• Purchase 20 Pick Ups</li> <li>• Purchase 2 Cross Country Vehicles</li> <li>• Procure 100 Laptop Computers</li> <li>• Procure 50 Desktop Computer and Accessories</li> <li>• Procure 50 UPS</li> <li>• Procure 15 Executive L-Shaped Tables</li> </ul>



Operations	Projects
<ul style="list-style-type: none"> <li>• Rental of network &amp; ICT Equipment</li> <li>• Maint. &amp; Repairs- official Vehicles</li> <li>• Running Cost- Official Vehicle</li> <li>• Repair of Residential Building</li> <li>• Repair of Office Building</li> <li>• Maintenance of furniture&amp; fitting</li> <li>• Maint. of Machinery &amp; Plant</li> <li>• Maint. Of General Equipment</li> <li>• Bank Charges</li> <li>• Staff Training/Capacity Building</li> <li>• Audit Fees</li> <li>• Social Benefit and other Expenses</li> <li>• Staff welfare expenses</li> <li>• Refund of medicals</li> <li>• Branding and marketing</li> <li>• Quality and productivity improvement</li> <li>• Customer management</li> <li>• Grants to MSMEs</li> <li>• Insurance and compensation</li> <li>• MSMEs access to business dev't services improved</li> <li>• Capacity of GEA staff in Kaizen built</li> <li>• Training in sound financial management practices for women entrepreneurs organised</li> <li>• Printing of Certificates and Training Manuals</li> <li>• Basic Entrepreneurship Training</li> <li>• Intermediate Entrepreneurship Training</li> <li>• Advanced Entrepreneurship Training</li> <li>• Kaizen and OSHEM Training</li> <li>• Financial Literacy Training Advance Training in Kaizen</li> <li>• Records Keeping and Cash Management</li> <li>• Packaging and Labelling</li> <li>• Digitization of Records</li> <li>• Business Formalization</li> <li>• Organize SYB</li> <li>• Collate Data on BDS Providers</li> <li>• WEBINAR</li> <li>• Business Expos- Trade Shows - National</li> <li>• Business Expos- Trade Shows - Regional</li> <li>• Associations strengthened</li> <li>• Enhanced access to finance</li> <li>• Design and Install Credit Management system</li> <li>• Youth supported to start your business</li> <li>• Conduct follow-ups on previous training conducted</li> <li>• Improve your Business Workshop</li> <li>• Start Your Business Workshop</li> <li>• Records Keeping</li> </ul>	<ul style="list-style-type: none"> <li>• Procure printers, photocopiers, cameras, projectors, tablets</li> <li>• Procure 20 Cabinets</li> <li>• Procure 40 Swivel Chairs</li> <li>• Procure 2 sets of Executive Swivel Chair</li> <li>• Purchase 25 Air conditioners</li> <li>• Rehabilitation of four bungalow</li> <li>• 80 Tyres for 20 Vehicles purchased</li> </ul>



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Operations	Projects
<ul style="list-style-type: none"><li>• Financial and Working Capital Management Certification of Business Development Services Providers developed</li><li>• Curriculum enhanced for all topics trained</li></ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01503002 - Micro and Small Business Development	96,112,185	96,112,185	96,112,185	96,112,185
21 - Compensation of Employees [GFS]	15,636,035	15,636,035	15,636,035	15,636,035
22 - Use of Goods and Services	48,211,175	48,211,175	48,211,175	48,211,175
27 - Social benefits [GFS]	100,000	100,000	100,000	100,000
31 - Non financial assets	32,164,976	32,164,976	32,164,976	32,164,976



# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION

### SUB-PROGRAMME 3.3: Central Region Development

#### 1. Budget Sub-Programme Objective

Stimulate high economic growth and sustainable development in the Central Region through the promotion of private sector-led industrialization, investment promotion and entrepreneurship in partnership with development partners and the public sector institutions.

#### 2. Budget Sub-Programme Description

CEDECOM exists to support the industrial development of the central region by stimulating investment into the key sectors of the regional economy and promoting entrepreneurship to reduce poverty.

The beneficiaries of this Sub- Programme are exporters, financial institutions, academia, researchers, MDAs, MMDAs, and other private sectors institutions.

#### Key Challenges

The Ministry encountered a number of challenges in the implementation of its programmes and initiatives. These include, but not limited to:

- Lack of funding for CEDECOM to undertake its key activities and programmes.
- Inadequate logistics such as vehicles and computers for effective service delivery.

#### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance

Main Outputs	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021 Target	2021 Actual performance	2022 Target	2022 Actual performance		Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
Facilitate the acquisition of land and the provision of auxiliary amenities for the creation of Industrial Parks and Special Economic Zones within the Central Region	30000 acres of land identified for the creation of One Light Industrial Zone	-	-	60%	10%	40%	20%		
	Facilitate the acquisition of	-	-	100%	0%	30%	40%	30%	10%



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual perform m	2022 Target	2022 Actual perform m	Budge t Year 2023	Indica tive Year 2024	Indica tive Year 2025	Indica tive Year 2026
	30000 acre land for the Industrial Zone								
	Extend utility services to the Industrial Zones created	-	-	-	-	-	40%	30%	30%
	Number of business plans developed for identified factories in 22 MMDAs	-	-	-	-	40%	20%	20%	20%
Promote Government's flagship industrial development initiative (1D1F)	Number of collaborative meetings with District Implementation Support Teams (DIST under 1D1F) held to provide the needed support to the business promoters.	-	-	10	8	12	12	12	12
Promote Domestic and International Trade for SMEs development in the Central Region	Number of Investment conferences held locally and abroad to stimulate investment	-	-	2	0	1	1	1	0
	30 Resource potentials of the region identified for investment.	-	-	10	0	5	7	6	5



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual performance	2022 Target	2022 Actual performance	Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
	Resource endowment plans for the 22 MMDAs in the region prepared	-	-	10	0	5	5	5	5
	Percentage of resources promoted through investment forum	-	-	100%	0%	20%	20%	20%	15%
	To promote made in Ghana Enterprises/ products in Ghana and beyond through Made in Ghana Trade Fairs	-	-	4	0	3	3	3	3
	Facilitate business to business meetings between local Enterprises to create forum for networking and Trade information sharing	-	-	25	7	23	23	24	24



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual performance	2022 Target	2022 Actual performance	Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
	Number of local SMEs met to disseminate information on African Continental Free Trade Area (AfCFTA) and how they can benefit	-	-	30	12	40	45	50	55
Promote Investment in the Central Region	4 Investment promotion strategy Framework developed	-	-	-	-	40%	20%	20%	
	5 potential land banks identified for investment								
	Number of collaborative meetings with District Implementation Support Teams (DIST under 1D1F) held to provide the needed support to the business promoters.	-	-	-	-	8	8	8	
Skills acquisition and innovations of SMEs facilitated for growth in the Central Region	4 entrepreneurship and management programs for 100 SMEs organized	-	-	10	5	5	5	5	



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual performance	2022 Target	2022 Actual performance	Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
	CEDECOM Radio Business School hosted	-	-	100%	15%	20%	20%	20%	15%
	To promote made in Ghana Enterprises/ products in Ghana and beyond through Made in Ghana Trade Fairs	-	-	-	2	3	3	3	
Enhance Export of handicraft products from the Central Region	Handicraft export from the Central Region increased by 5%. each year	-	-	-	-	3	3	4	
	50 unemployed youth resource to own handicraft business annually.	-	-	-	-	40%	30%	20%	10%
Capacity of 800 women engaged in oil palm processing built on the negative effects of their activities on the environment/ Climate	12 trainings programmes held December, 2026					4	4	3	3
	Reports					1	1	1	1
Skills of 250 Youths with disability developed in Business Technology and Marketing annually	100 jobs created in Business Technology and Marketing.					25	25	25	25



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual perform m	2022 Target	2022 Actual perform m	Budge t Year 2023	Indica tive Year 2024	Indica tive Year 2025	Indica tive Year 2026
	10 Businesses promoted in digital marketing					3	4	3	4
	Media publication					1	1	1	1
Regional Inter-sectoral Trade Information Hub Created	An Active information Hub					40%	100%		

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
One Light Industrial zone in the Central Region established to improve access to land for Industrial development.	An Industrial zone created in the central region to attract investment
Promote domestic and international investments.	Complete access road, pavements, drainage systems and landscaping of the Commission by 2023
Promote government's flagship industrial development initiative (One District One Factory-1D1F)	Procure 1 vehicles for effective and efficient service delivery.
Develop programmes and activities for institutional capacity building to meet the challenges of the global market.	
Export of handicraft products from the central region increased through capacity development of artisans in product development, standardization, packaging and marketing.	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01503003 - Central Region Development	2,608,652	2,608,652	2,608,652	2,608,652
21 - Compensation of Employees [GFS]	2,526,796	2,526,796	2,526,796	2,526,796
22 - Use of Goods and Services	31,856	31,856	31,856	31,856
31 - Non financial assets	50,000	50,000	50,000	50,000



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# **BUDGET SUB-PROGRAMME SUMMARY**

## **PROGRAMME 3: BUSINESS DEVELOPMENT AND PROMOTION**

### **SUB-PROGRAMME 3.4: Entrepreneurship Development and Training**

#### **1. Budget Sub-Programme Objective**

- To develop an entrepreneurial culture in the country
- To build the entrepreneurial capacity of the Ghanaian particularly the youth

#### **2. Budget Sub-Programme Description**

A packaged National Early-stage Business Competition through which candidates are selected for admission into the Incubator Hubs and receiving funding on set criteria. This module is very critical for Business Development.

Under this module, Early stage Business competitions are run under some of these sectorial areas to attract the right business ideas to be groomed in our Business Incubator before funding is given to them.

Some of the sectorial areas under which the Business Competitions are undertaken include:

- Agri- Business and Agro- Processing
- Information Communication Technology
- Sports, Tourism and Recreation
- Sanitation, Waste management, Green and Ecological Businesses
- Health, Food and Beverages
- Fashion (Clothing & accessories) and Beauty
- Media, Marketing and Communication
- Manufacturing and Industrial Processing
- Real Estate and Construction
- Transport, Logistics, Business and Professional Services

#### **3. Budget Sub-Programme Results Statement**



The table indicates the main outputs, its indicators, and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	Actual perform	2022 Target	Actual perform	Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
Presidential Business Support Programme (PBSP)	Number of Business proposals received	50,000		60,000			70,000	80,000	
Business ideas to be funded identified and selected (Presidential Pitch)	Number of Innovative businesses/ start-ups established	20		40			40	40	
Male Entrepreneurship with disability Initiative	Number of male entrepreneurs trained and supported financially	1,000		1,200			1,300	1,800	
Women Entrepreneurship with disability Initiative	Number of women trained and supported financially.	1,000		1,200			1,300	1,800	
Student Entrepreneurship Initiative	Number of students benefiting from the Initiative	100,000		150,000			200,000	250,000	
Male Entrepreneurship with disability Initiative	Number of male entrepreneurs trained and supported financially	1,000		1,200			1,300	1,800	
Student Entrepreneurship Initiative (Campus Business Pitch)	Number of students selected for national competition on entrepreneurship	-		-			-	-	

#### 4. Budget Sub-Programme Operations and Projects



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The table below lists the main Operations and Projects to be undertaken by the sub-programme.

Operations	Projects
Entrepreneurship Development and Capacity Building	
<ul style="list-style-type: none"><li data-bbox="252 427 738 465">• Select facilitators for the programme</li></ul>	
<ul style="list-style-type: none"><li data-bbox="252 465 504 504">• Train facilitators</li></ul>	
<ul style="list-style-type: none"><li data-bbox="252 504 707 542">• Select judges for the competitions</li></ul>	
<ul style="list-style-type: none"><li data-bbox="252 542 655 593">• Undertake training of trainers</li></ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01503004 - Entrepreneurship Development Training	2,516,670	2,516,670	2,516,670	2,516,670
22 - Use of Goods and Services	2,516,670	2,516,670	2,516,670	2,516,670



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# BUDGET PROGRAMME SUMMARY

## PROGRAMME 4: TRADE AND INDUSTRY PROMOTION

### 1. Budget Programme Objectives

- Pursue and Expand Market Access
- Improve Competitiveness and Efficiency of MSMEs

### 2. Budget Programme Description

The Programme ensures that activities in the Trade and Industrial sector is actively promoted to enhance policy research and development; trade, investment and business trends and possibilities for developing new competitive areas; influence national development strategy as they relate to trade, investment and business growth in the sector; defining the core processes and activities of the office, submit yearly the resource needed to perform the relevant activities and to define the desired outcomes and measures for monitoring, measuring and reporting on trade, investment and business development growth required.

It also strengthens the technical and institutional capacity of the private sector to participate in international trade; implement trade and industrial policy by organizing outreach programmes; disseminate information on trade agreements and protocol their effect on trade and industry, and organize programmes to increase and diversify exports.





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01504 - Trade and Industry Promotion</b>	<b>23,793,047</b>	<b>23,793,047</b>	<b>23,793,047</b>	<b>23,793,047</b>
01504001 - Regional Services	2,755,864	2,755,864	2,755,864	2,755,864
21 - Compensation of Employees [GFS]	2,484,414	2,484,414	2,484,414	2,484,414
22 - Use of Goods and Services	101,450	101,450	101,450	101,450
31 - Non financial assets	170,000	170,000	170,000	170,000
01504002 - Foreign Trade Services	21,037,183	21,037,183	21,037,183	21,037,183
21 - Compensation of Employees [GFS]	21,037,183	21,037,183	21,037,183	21,037,183



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 4: TRADE AND INDUSTRY PROMOTION

### SUB-PROGRAMME 4.1: Regional Services

#### 1. Budget Sub-Programme Objectives

- Promote better research and monitoring at the regional level
- Update the Integrated Business Establishments Survey register – industry, services, commercial
- Monitoring of flagship programmes in the regions
- Outreach programmes to disseminate the Ministry's policies and programmes
- Business regulatory challenges/issues at the regional level to inform policy making
- Identification of potential land for industry – thus liaise with traditional authorities
- To identify resource potential of various regions as well as opportunities for enhancing value addition through the development of micro, small and medium enterprise sector
- To develop an up-to-date register and data on all industrial and commercial enterprises in the regions as input for spatial distribution of industries

#### 2. Budget Sub-Programme Description

The Sub-programme is responsible for the collection and maintenance of data and the provision of information on resource potential, and activities of industries and commercial enterprises in the regions.

##### **The key operations are:**

- Explaining Government's trade and industry policies to prospective investors and other stakeholders and projecting these policies in the regions
- Assessing the impact of the Ministry's policies and Programmes on the operations of businesses in the regions and providing appropriate feedback
- Studying other sector Programmes in the region and assessing their implications for trade and industry and inform the sector Minister.
- Maintaining up-to-date data on all industrial and commercial enterprises
- Conducting monitoring visits to all industrial and commercial establishments in the region and submitting monthly reports on the state of their operations
- Representing the Ministry in the region at meetings that require the Ministry's inputs and contributions
- Preparation and submission of quarterly and annual reports on all activities in the region.
- Ensuring regional components of Programmes relating to the industrial and trade sectors as well as Private Sector Development are effectively and efficiently implemented.



- The sub-Programme is funded by GOG and IGF. The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sector actors.

#### Challenges/Key Issues

- Limited medium and long-term export financing for the exporter community
- Inadequate funding for planned Programme and activities
- Weak supply base of non-traditional export products
- Lack of funds for monitoring and evaluation for Programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual performance	Target	Actual performance				
Industrial and commercial data maintained and updated	Update of data base	4	4	4	4	4	4	4	4
Support implementation of 1D1F	Number of 1D1F Companies supported	300	278	323	296	323	330	340	350
Enforcement and compliance of trade & investment laws intensified	Number of quarterly enforcement reports	4	4	4	4	4	4	4	4
Performance of selected industries monitored and evaluated	Performance Reports	8	10	10	15	22	30	30	30
4 industrial crops promoted, monitored and	Monitoring Reports	4	4	4	4	4	4	4	4



Main Outputs	Output Indicator	Past Years				Projections			
		2021 Target	2021 Actual perform m	2022 Target	2022 Actual perform m	Budget Year 2023	Indic ative Year 2024	Indicative Year 2025	Indicat ive Year 2026
evaluated									
Industrial survey on manufacturing activities in selected districts undertaken	Survey Reports	4	4	4	4	4	4	4	4
Industrial/commercial establishments monitored	Number of Visits	60	60	60	30	60	60	60	60

#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>TRADE DEVELOPMENT AND PROMOTIONS</b>	
<ul style="list-style-type: none"> <li>Create awareness of the existence of trade potentials of the regions and districts</li> </ul>	
<ul style="list-style-type: none"> <li>Implement Trade and Industry policies at the regions</li> </ul>	
<ul style="list-style-type: none"> <li>Strengthen trade at the regional and district levels</li> </ul>	
<ul style="list-style-type: none"> <li>Organize trade and industry fora to obtain views of the private sector on government policies</li> </ul>	
<ul style="list-style-type: none"> <li>Undertake industrial surveys on manufacturing activities in selected Districts</li> </ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01504001 - Regional Services	2,755,864	2,755,864	2,755,864	2,755,864
21 - Compensation of Employees [GFS]	2,484,414	2,484,414	2,484,414	2,484,414
22 - Use of Goods and Services	101,450	101,450	101,450	101,450
31 - Non financial assets	170,000	170,000	170,000	170,000



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 4: TRADE AND INDUSTRY PROMOTION

### SUB-PROGRAMME 4.2: Foreign Trade Services

#### 1. Budget Sub-Programme Objectives

- Ensure that Ghana obtains the best deals in market access through bilateral, regional and multilateral trade and investment agreements
- Provide critical and quality market intelligence information on trade and investment for the country
- Provide effective foreign market support for exporters, importers and investors
- Project the country in the area of Commercial Diplomacy
- Identification of honorary consul

#### 2. Budget Sub-Programme Description

The main area of operation is to co-ordinate economic relations with the International Community in Bilateral, Regional and Multilateral domains. The Trade Missions also encourage foreign investment, foreign assistance and stimulate exports development. The Missions major operations are to:

- Promote and defend Ghana's Trade interest in multilateral Trade negotiations (WTO) while taking advantage of market access opportunities in the multilateral trading system
- Promote foreign investment through organization of fairs, seminars, exhibitions etc.
- Strengthen bilateral economic relations with other countries through meetings, seminars, roundtable discussions.
- Maintain and enhance economic relations with international and regional organizations such as the United Nations Conference on Trade and Development (UNCTAD), International Trade Centre (ITC), United Nations Industrial Development Organization (UNIDO), European Union, the African Pacific and Caribbean (ACP), Economic Community of West African States (ECOWAS), Commonwealth, etc
- Promote exports and investment in targeted countries
- Facilitate business on behalf of Ghanaian companies.
- Provide a substantial footprint for Ghanaian business to access markets globally
- Secure and expand Ghana's International market access, while improving our targeted services for Ghanaian business through negotiations, business seminars and trade shows.
- Organize networking events with successful host country local economic operators including Chambers of Commerce, associations and business councils that are influential in the business community.



- Enhance and promote trade and investment relations
- Organize foreign trade and investment delegations/missions with the view of promoting FDI and expanding market access for Ghanaian products

The Programme is funded by GOG, IGF and development partners support.

The beneficiaries of the Programme are exporters, financial institutions, academia, researchers, MDA's, District Assemblies and other private sectors.

### Challenges/Key Issues

- Inadequate funding for planned Programmes and activities
- Inadequate funds for monitoring and evaluation of Programmes and projects

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021		2022			Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual performance	Target	Actual performance				
Negotiation of International Trade, Investments agreements and treaties participated in	Percentage increase in NTEs	40	42	45		50	50	50	50
	Number of meetings/ negotiation attended	30	35	40	37	45	45	45	45
Bilateral, Regional and Multilateral Trade Negotiations and implementation of protocols participated in	Number of reports	15	15	15	12	15	15	15	15
	Number of meetings/ negotiation attended	20	25	30	42	30	30	30	30
	Number of promotional events	10	10	10	12	10	10	10	10
Market access for Ghanaian Exports promoted and facilitated	Number of events and promotion carried out	15	15	15	8	15	15	15	15
	Report on promotional activities undertaken	4	4	4	4	4	4	4	4



#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>MULTILATERAL, BILATERAL AND REGIONAL NEGOTIATION</b>	
<ul style="list-style-type: none"><li>• Operating a resource centre with internet facilities, periodicals, journals and other relevant information materials for the business community</li></ul>	
<ul style="list-style-type: none"><li>• Promote Ghana's interest abroad</li></ul>	
<ul style="list-style-type: none"><li>• Identify and promote investment opportunities to new and existing investors</li></ul>	
<ul style="list-style-type: none"><li>• Identify joint venture partners for Ghanaian businesses</li></ul>	
<ul style="list-style-type: none"><li>• Providing economic and trade statistics and research to sustain and enhance competitiveness</li></ul>	
<ul style="list-style-type: none"><li>• Attract investment into Ghana</li></ul>	
<ul style="list-style-type: none"><li>• Organize visits and meetings between potential investors Ghana businesses</li></ul>	
<ul style="list-style-type: none"><li>• Facilitate investors in obtaining of approvals, permits, grants, registration and other regulatory authorization licenses</li></ul>	
<ul style="list-style-type: none"><li>• Provide an after-care service to investors</li></ul>	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01504002 - Foreign Trade Services	21,037,183	21,037,183	21,037,183	21,037,183
21 - Compensation of Employees [GFS]	21,037,183	21,037,183	21,037,183	21,037,183



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# BUDGET PROGRAMME SUMMARY

## PROGRAMME 5: STANDARDIZATION AND CONFORMITY ASSESSMENT

### 1. Budget Programme Objectives

The overarching objective of the Ghana Standards Authority is to develop standards, quality systems and undertake conformity assessment activities to facilitate industrial development as well as meet production requirements for local and international markets.

Relevant National Medium Term Development Plan Framework (NMTDPF) objectives are:

- Ensure the Health, safety and Economic interest of Consumers
- Improving Private Sector productivity and competitiveness domestically and globally

### 2. Budget Programme Description

The fifth (5<sup>th</sup>) Programme of the Ministry of Trade and Industry (MoTI) is the responsibility of the Ghana Standards Authority which includes Standardization and Conformity Assessment. It comprises of three (3) sub-programmes namely:

- Metrology
- Standardisation and
- Conformity Assessment

**Metrology:** It involves the inspection, verification and calibration of weights, measures, weighing and measuring instruments.

**Standardization** involves the development, maintenance and dissemination of National Standards and related subjects in collaboration with stakeholders.

**Conformity Assessment:** These are activities undertaken to assess conformance of a product or service to the requirements of applicable standard(s). It comprises of Inspection, Testing and Certification operations.

Funding of these Programmes is mainly through Government of Ghana (GOG) Budget and Internally Generated Funds (IGF). The Authority's clientele include Regulatory Authorities, Ministries, Departments and Agencies (MDAs), Manufacturers, Importers, Exporters, Security Agencies, Medical Institutions, Service Providers, Research Organizations, Academia and Consumers.





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01505 - Standardization and Conformity Assessment</b>	<b>93,593,296</b>	<b>93,593,296</b>	<b>93,593,296</b>	<b>93,593,296</b>
<b>01505001 - Metrology</b>	<b>9,880,558</b>	<b>9,880,558</b>	<b>9,880,558</b>	<b>9,880,558</b>
21 - Compensation of Employees [GFS]	1,741,607	1,741,607	1,741,607	1,741,607
22 - Use of Goods and Services	2,939,701	2,939,701	2,939,701	2,939,701
27 - Social benefits [GFS]	64,131	64,131	64,131	64,131
28 - Other Expense	135,119	135,119	135,119	135,119
31 - Non financial assets	5,000,000	5,000,000	5,000,000	5,000,000
<b>01505002 - Standards</b>	<b>3,038,980</b>	<b>3,038,980</b>	<b>3,038,980</b>	<b>3,038,980</b>
21 - Compensation of Employees [GFS]	983,025	983,025	983,025	983,025
22 - Use of Goods and Services	1,940,574	1,940,574	1,940,574	1,940,574
27 - Social benefits [GFS]	37,137	37,137	37,137	37,137
28 - Other Expense	78,244	78,244	78,244	78,244
<b>01505003 - Conformity Assessment</b>	<b>80,673,758</b>	<b>80,673,758</b>	<b>80,673,758</b>	<b>80,673,758</b>
21 - Compensation of Employees [GFS]	14,804,216	14,804,216	14,804,216	14,804,216
22 - Use of Goods and Services	35,207,794	35,207,794	35,207,794	35,207,794
27 - Social benefits [GFS]	2,306,979	2,306,979	2,306,979	2,306,979
28 - Other Expense	2,745,332	2,745,332	2,745,332	2,745,332
31 - Non financial assets	25,609,436	25,609,436	25,609,436	25,609,436



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 5: Standardization and Conformity Assessment

### SUB-PROGRAMME 5.1: Metrology

#### 1. Budget Sub-Programme Objectives

- To verify weights, measures, weighing and measuring instruments
- To calibrate weights, measures, weighing and measuring instruments
- To improve the level of compliance with the law on weights and measures
- To maintain ISO/IEC 17025 accreditation status of accredited laboratories
- To install and implement ISO/IEC 17025 in non-accredited laboratories
- To expand the scope of calibration services to cover water and electricity meters

#### 2. Budget Sub-Programme Description

Metrology, the science of measurement, is concerned with the ways and means by which measurements are carried out, the accuracy to which they are determined and to a lesser extent the use to which they are put. Measurement is one of the key requirements for quality products and services which not only affects the users well-being but also affect the national economic development through trade.

It involves the inspection, verification and calibration of weights, measures, weighing and measuring instruments which is mandated by the Ghana Standards Authority Act 1078, Act 2022. Verification is mandatory and is to ensure that all weights, measures, weighing and measuring instruments being used for trading purposes operate within acceptable limits of error. The calibration activities are necessary for industrial development and fair trading practices to ensure accuracy and precision in measurement in industry. It also ensures quality of manufacturing products and services in various sectors of the economy. The sub-programme generally renders the following services:

- Verification of Weights, Measures, Weighing and Measuring Instruments to promote fair trading practices.
- Calibration of Weights, Measures, Weighing and Measuring Instruments to promote fair industrial practices
- Pattern Approval of Weighing and Measuring Instruments to ascertain their suitability for trading purposes in Ghana
- Inspection of Weights, Measures, Weighing and Measuring Instruments used for trading purposes to ensure that verified instruments maintain their accuracies and prevent cheating of consumers
- Inspection of Cranes and other lifting equipment to ensure consumer safety



### 3. Budget Sub-Programme Results Statement

The table presents the main outputs, their indicators and projections by which the Ministry measures the performance of the metrology sub-Programme. The past data indicates actual performance whilst the projections are the Authority's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual	Target	Actual (as at Sep)				
Weighing and Measuring devices verified to promote fair trading practices. (Devices to be verified are all Dispensing pumps of Oil and Gas retail outlets, all Cocoa trading scales and test weights, all scales used in Supermarkets, all Weighbridges and some trading scales used in the market)	Number of Weights, Measure, Measuring, Weighing instruments verified	112,309	195,761	237,936	150,690	210,554	210,554	210,554	210,554
Weighing and Measuring instruments calibrated to promote fair industrial practices. (They include Mass, Temperature, Volume, Electrical, Density and Dimensional measuring instruments)	Number of Trading Measuring /weighing devices calibrated	45,271	16,307	20,159	16,459	21,112	21,112	21,112	21,112
Weighing and Measuring devices randomly inspected to ensure they operate within the maximum permissible error. (Inspected are Dispensing pumps of Oil Marketing Companies, Cocoa trading scales and test weights)	Number of Trading Measuring /weighing devices randomly inspected	5,500	3,260	6,000	3,741	7,000	7,000	7,000	7,000
Weighing and Measuring Instruments Pattern approved to ascertain their suitability for trading purposes in Ghana	Number of patterns of Weights, Measure, Measuring, Weighing instruments approved	85	49	90	61	180	180	180	180



#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
<b>Development and Maintenance of Standards</b>	<b>Acquisition of Immovable and Movable Assets</b>
Provide calibration services to One District One Factory (1D1F) Programme.	Establishment of a fit-for-future National Metrology Institute
Commence nationwide calibrate medical instruments	Procurement of 1 Weighbridge Truck
Calibrate and certify lifts and other lifting instruments	Procure Laboratory Equipment
Calibrate Industrial weighing and measuring instruments.	Procure vehicles
Verify Oil Marketing Companies devices	Re-construct 2-inches pipe to 4 inches in the flow laboratory
Verify Cocoa weighing scales and test weights	Construction of Mass Laboratory
Verify other weighing and measuring devices used for trading purposes	
Promote the use of weighing scales for domestic trade.	
Verify Weighbridges	
Verify Tyre Pressure Gauges	
Maintain 6 ISO/IEC accredited Laboratories	
Digitize processes and workflows	
Train staff in relevant areas	
Accredit new laboratories	
Pay BIPM subscription	
Pay OIML subscription	
Pay AFRIMET Subscriptions	
Pay Accreditation fees	





## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01505001 - Metrology	9,880,558	9,880,558	9,880,558	9,880,558
21 - Compensation of Employees [GFS]	1,741,607	1,741,607	1,741,607	1,741,607
22 - Use of Goods and Services	2,939,701	2,939,701	2,939,701	2,939,701
27 - Social benefits [GFS]	64,131	64,131	64,131	64,131
28 - Other Expense	135,119	135,119	135,119	135,119
31 - Non financial assets	5,000,000	5,000,000	5,000,000	5,000,000



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 5: Standardization and Conformity Assessment

### SUB-PROGRAMME 5.2: Standards

#### 1. Budget Sub-Programme Objectives

- To develop, review and adopt Food, Chemistry and Material Standards
- To develop, review and adopt Engineering and Basic Standards
- To disseminate and promote standards and other trade related information
- To enhance the level of participation and involvement in Regional and International Standardization activities

#### 2. Budget Sub-Programme Description

Development, management and dissemination of relevant information are the main activities under the Standards Sub-Programme. It involves the development of relevant National Standards in collaboration with stakeholders as well as the dissemination of Standards and related subjects as mandated by the Standards Act 1078, Act 2022. It also assists companies and institutions to develop company standards that are relevant for their respective operations. These standards can be adopted and developed into national standards, if necessary. The services under the Standards programme are:

- Development and dissemination of Standards and related documents.
- Dissemination and Promotion of Trade related information from WTO/TBT through the National Enquiry Point.
- Sale of Standards
- Promotion of developed, reviewed and adopted standards
- Publishing and gazetting of developed, reviewed and adopted standards
- Harmonize standards
- Library and information dissemination
- Awareness creation and dissemination of information on AfCFTA and related matters



### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, their indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Authority's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual	Target	Actual				
Standards developed and sent for publishing and gazetting to guide industry and facilitate trade.	Number of Standards	436	193	206	130	353	353	353	353
Standards and Trade related documents / notifications / promoted /dissemination to facilitate.	Number of documents/ notifications promoted / dissemination	1,544	802	1,544	361	1,400	1,400	1,400	1,400
Standards sold to promote industry and trade.	Number of Standards sold	1,800	918	1,800	1,028	1,800	1,800	1,800	1,800
Standards Harmonized to facilitate sub-regional trade.	Number of Harmonized Standards	-	-	-	-	-	-	-	-

### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub- Programme.

Operations	Projects
Development and dissemination of Standards and related documents	UNIDO-West Africa Competitiveness Programme (WACOMP)
Sale of Standards	UNIDO Global Quality and Standards Programme (GQSP)
Promotion of developed, reviewed and adopted standards	Mennonite Economic Development Association (MEDA) Project
Development of Standards for the One District One Factory programme	Development and revision of standards on Cashew, Oil Palm and Cocoa
Development of Standards for the Service Industry	Vehicle Homologation
Development of Standards for Vehicle Homologation	Procure Equipment and Logistics







## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

**Entity:** 015 - Ministry of Trade and Industry (MoTI)

**Funding:** All Source of Funding

**Year:** 2023 | **Currency:** Ghana Cedi (GHS)

**Version 1**

	2023	2024	2025	2026
01505002 - Standards	3,038,980	3,038,980	3,038,980	3,038,980
21 - Compensation of Employees [GFS]	983,025	983,025	983,025	983,025
22 - Use of Goods and Services	1,940,574	1,940,574	1,940,574	1,940,574
27 - Social benefits [GFS]	37,137	37,137	37,137	37,137
28 - Other Expense	78,244	78,244	78,244	78,244



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# BUDGET SUB-PROGRAMME SUMMARY

## PROGRAMME 5: Standardization and Conformity Assessment

### SUB-PROGRAMME 5.3: Conformity Assessment

#### 1. Budget Sub-Programme Objectives

- To test and analyse product and forensic samples
- To inspect imported High Risk Goods and register importers
- To issue certificates to exporters to facilitate trade
- To inspect fish establishments, frozen vessels, landing sites and cold store
- To undertake market surveillance and enforcement activities to rid the domestic market off substandard products
- To certify locally manufactured products to ensure consumer safety and facilitate trade
- To organize trainings for industry to build their capacity
- To expand the scope of product certification
- To certify the management systems of enterprises to relevant international standards
- To increase and expand the scope of ISO/IEC 17025 accredited testing laboratories
- To provide technical support to industry
- To improve the skills of staff for effective and efficient performance
- To maintain the accreditation scope of the Fish Inspection Department to facilitate export of fish to the European market
- To carry out preventive maintenance of all laboratory equipment and provide support to other laboratories in method development and procurement of needed equipment
- To digitize all work processes and work flows
- To deepen management of financial resources
- To promote the services of the Authority

#### 2. Budget Sub-Programme Description

Conformity Assessment refers to activities and processes that are undertaken to assess conformance of a product, service or system to the requirements of applicable standard(s). It comprises Inspection, Testing and Certification operations as mandated by the Standards Authority Act 1078, Act 2022.

Inspection activities comprise the delivery of inspection services to the Manufacturing and Service Industry, and Regulatory bodies to ensure consumer protection. It involves inspection of imported High Risks Goods, Factories and Exports Consignments and facilities as well as Market Surveillance and issuance of Health and Export Certificate to Exporters to cover products that conform to the requirements of their designated international markets.



Product Testing defines the technical examination and analysis of goods/products according to specified procedure or test methods. It involves the measurement of dimensions, chemical composition, microbiological examination and physical characteristics of materials or structures for Quality Evaluation, Certification and Forensic purposes. It also involves the provision of microbiological, Pesticide Residue, mycotoxins, histamine and metallic contaminants analysis of products. A range of services being provided under the testing programme covers the following product samples:

- Food
- Chemical
- Materials
- Engineering
- Drugs
- Cosmetics
- Forensic samples including narcotics and psychotropics.
- Forensic Cellular Pathology
- Testing and Assay of Gold

Certification provides third party assurance for Products and Systems to improve consumer confidence thereby promoting the Manufacturing and Service Industries. The services provided under this activity include Product Certification, Management Systems Certification, Export Certification and other industrial support activities such as training and consultancy services.

Capacity Building and Awareness creation/publicity: This involves the co-ordination of the activities of the Authority in the areas of continuous staff training, refurbishment/maintenance of the laboratories and offices, procurement of laboratory logistics and equipment, organisation of public education, workshops, seminars and lectures on the operations and services of the Authority.

### 3. Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021		2022			Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual	Target	Actual				
Product samples tested and analyzed to support industry	Number of samples tested & analysed	30,124	25,616	32,007	25,192	30,334	30,334	30,334	30,334
Accredited Testing Laboratories maintained to facilitate trade	Number of Accredited	11	11	11	11	11	11	11	11



Main Outputs	Output Indicator	Past Years				Budget Year 2023	Projections		
		2021		2022			Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual	Target	Actual				
	Laboratories maintained								
Imported High Risk Goods inspected to promote health and safety of consumers	Number of imported High Risk Goods inspected	100,000	127,944	110,000	90,760	132,000	132,000	132,000	132,000
Health and Export Certificates issued to Exporters to facilitate trade	Number of Certificates issued to exporters	3,400	3,960	4,170	2,731	3,743	3,743	3,743	3,743
Fishing Vessels, establishments inspected to facilitate trade	Number of Fishing Vessels & establishments inspected	640	279	452	246	492	492	492	492
Factory Inspections conducted towards certification	Number of factories inspected.	778	761	840	605	659	659	659	659
Market Surveillance conducted to ensure health and safety of consumers	Number of surveillance conducted	240	182	244	294	229	229	229	229
Export Consignments Inspected to facilitate international trade	Number of consignment inspected	1,007	828	961	605	929	929	929	929
Locally Manufactured Products certified to promote trade	Number of Certificates Issued	1,100	1,188	1,200	918	1,500	1,500	1,500	1,500
Management Systems of enterprises certified to <b>promote</b> trade	Number of certified companies	17	9	16	9	12	12	12	12
Training organized for Industry to build their capacity	Number of Trainings/ seminars /workshops organized	69	21	44	14	57	57	57	57
Public education on standardization and GSA activities promoted to ensure consumer awareness	Number of promotional activities organized	132	44	132	45	90	90	90	90



#### 4. Budget Sub-Programme Operations and Projects

The table lists the main Operations and Projects to be undertaken by the sub-Programme.

Operations	Projects
<b>Development and Management of Standards</b>	
Improve services to the Textile and Garment Industry	Capacity Building of Testing Laboratories
Conduct market surveillance, swoops and off-site product testing.	Procure modern equipment for Testing Laboratories
Discourage the importation of used and sub-standard goods/products	Establish Offices and Duty Post in newly created regions
Test products/samples	Construction of Office Structure and Fence Wall at Takoradi
Conduct inspection/audit towards certification or issuance of certificates	Construction of Storm Drain at Head Office
Issue certificates to conforming products/systems	Construction of Geotech Laboratory
Testing of all borehole water from boreholes dug by NGOs	Construction of Laboratories at Takoradi
Testing of imported petroleum products	Establish Instrumentation room for all equipment
Testing of swimming pool water	Procurement of 1 30-33 Seater Bus
Testing of school uniforms, company cloths, church cloths	Procurement of Double Cabin Pick-Up Vehicles
Testing of thermoplastic marking paints, bitumen, sand, stone aggregates for road construction	Procurement of Cross Country Vehicles
Digitize all work processes and workflows	Procurement of 2 15-Seater Vans
Build sustainable structures for enforcing LIs	Made-in-Ghana Premium Quality Scheme
Train staff locally and overseas in relevant areas	Electrovigilance (eV) Project
Provide relevant training for industry	Ghana Economic Transformation Project
Maintain equipment and other properties	Testing of imported clinker
Design relevant promotional programmes	Procurement of Office Furniture, Equipment and Accessories
Publish brochures on Authority's activities and Standardization	Procurement of Computers, Printers, Tablets and Accessories
Advertise programmes in the print and electronic media	Bulk testing of imported petroleum products, liquefied petroleum gas and grease
Organise sensitization workshops and seminars	In-situ non-destructive testing on concrete
Hire Security and Cleaning outfits	Testing of Electrical Cables across the country
Promote and encourage system certification in government agencies and industry	Conformity Assessment of quarry aggregates
Sustain and maintain accredited schemes and training programmes	On-site pre-cast concrete testing
Build capacity to expand scope of certification to include agricultural produce	Provide sustained IT infrastructure for internal and external operations
Build, develop, design and execute training to comparative international standards	
Expand scope of accreditation to include new areas	
Strengthen national quality awards system	









## 2.8. Budget by Chart of Account

8 - Sub-Programme and Natural Account

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
01505003 - Conformity Assessment	80,673,758	80,673,758	80,673,758	80,673,758
21 - Compensation of Employees [GFS]	14,804,216	14,804,216	14,804,216	14,804,216
22 - Use of Goods and Services	35,207,794	35,207,794	35,207,794	35,207,794
27 - Social benefits [GFS]	2,306,979	2,306,979	2,306,979	2,306,979
28 - Other Expense	2,745,332	2,745,332	2,745,332	2,745,332
31 - Non financial assets	25,609,436	25,609,436	25,609,436	25,609,436



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# BUDGET PROGRAMME SUMMARY

## PROGRAMME 6: INDUSTRIAL DEVELOPMENT AND PROMOTION

### 1. Budget Programme Objectives

The Industrial Development Programme has eleven (11) broad objectives;

- Improve research and development (R&D) and financing for industrial development
- Ensure improved skills development for industry
- Improve access to land for industrial development
- Pursue flagship industrial development
- Enhance business enabling environment
- Promote public-private sector dialogue
- Promote good corporate governance
- To expand productive employment in the manufacturing sector
- To expand technological capacity in the manufacturing sector
- To promote agro-based industrial development
- To promote spatial distribution of industries in order to achieve reduction in poverty and income inequalities

### 2. Budget Programme Description

The Programme is categorized into four (4) components namely Production and Distribution, Technology and Innovation, Incentives and Regulatory Regime and Cross-Cutting Issues. These components seeks to improve local production and distribution through the supply of high quality agro and non-agro raw materials, application of improved technologies in the production process, reforms in business regulatory environment and the promotion of quality health and safety in industrial establishments.

These are to be achieved through the following;

- Establishment of District Enterprises to add value to agricultural raw materials. The areas of focus are oil palm, soya beans, cashew, groundnuts, cotton, tomatoes, Citrus, sorghum, cassava and mango, mobilization of farmer-based organization and supply of inputs.
- The non-agro raw materials such as clay, bauxite, clinker, limestone, kaolin and salt will be explored and exploited.
- Identify and support distressed but viable industries. Conduct diagnostic studies on each of the selected companies to identify their specific needs for redress. The studies will focus on these areas;
  - Technical Skills
  - Technology
  - Managerial Skills
  - Financial



- 
- Access to market
  - Introduction of industrial sub-contracting and partnership exchange programmes to integrate the SMEs in particular into the main stream industrial activities. This will offer the SMEs the opportunity to build their capacities and improve their competitiveness both in terms of cost and quality.
  - Promote Science, Technology, and Innovation - Technical and Vocational education and training to produce a workforce with skills and competences for jobs in industry. The Ministry will collaborate with the Association of Ghana Industries (AGI) and educational and training institutions to introduce industry related courses into their curriculum.
  - Promote sustainable production and consumption by reducing waste in the production process e.g. electricity, water, raw materials and other resources.
  - Create support systems for the development of Small, Medium and Large industries. This requires facilitation for access to credit, effective distribution system and markets.
  - Improvement in the business environment through regulatory reforms to attract investment and enhance competitiveness of local producers. This is critical for the growth of the industrial sector.
  - Application of standards (Voluntary and Technical Regulations) in industry. There will be the need to develop and strengthen the quality infrastructure of the country to ensure that industrial products meet the minimum international standards.

The beneficiaries of the programme are: Industrialists, investors, and entrepreneurs in the manufacturing sector; workers, students and graduates of academic and educational institutions, job seekers, civil society academia and R&D institutions, raw material producers (farmers, sub-contractors), consumers, utilities providers, transporters (land, sea and air), exporters, marketers among others.



## SUB-PROGRAMME 6.1: Industrial Development and Support Services

### 1. Budget Sub-Programme Objectives

Implement the ten point industrial transformation agenda of the Ministry in line with government policy of industrialization.

### 2. Budget Sub-Programme Description

- Establish at least One Factory in One District of the country
- Support defunct industries
- Provide subsidy to Participating Financial Institutions
- Establish Strategic Anchor Industries

### 3. Budget Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual performance	Target	Actual performance				
The One District, One Factory initiative implemented	Number of factories initiated/established	100	232	308	296	323	330	340	350
	Number of factories operational	90	76	174	125	174	180	185	200
Support the establishment of Strategic Anchor Industries	Number of Anchor Industries supported	8	7	30	-	30	-	-	-
Establishment of Business Incubators and Small Business Development Centers	Business Incubators and Small Business Development Centres established	20	15	30	37	40	45	50	60
Industrial Park/Zones/E states	Number of industrial zones and	1	2	3	0	3	3	5	5



establish	estates initiated/established								
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### Key Challenges

The challenges that may impact on the Programme are:

- Inadequate funding for the programme - GoG
- The cumbersome credit procedures of the Participating Financial Institutions (PFIs)
- High interest rate by the PFIs
- Collateral requirement by PFIs
- Securing Land

### 4. Budget Programme Operations and Projects.

The table lists the main Operation and Projects to be undertaken by the Programme

Operations	Projects
Facilitate the extension of infrastructure (power, access roads and water) to the project site	<ul style="list-style-type: none"> <li>• Pick-up vehicles for field work</li> <li>• Office equipment e.g. printers, computers, furniture, air conditioners, photocopiers</li> <li>• Office consumables e.g. tonners, paper</li> </ul>
Assist promoters to acquire plants, equipment, machinery and other resources	Support existing local industries through the Stimulus Package Programme
Assist promoters to access affordable funding	<ul style="list-style-type: none"> <li>• Pick-up vehicle for field work</li> </ul>
Review and shortlist potential beneficiary companies	Establishment of industrial parks and special economic zones
Match shortlisted beneficiary companies with committed banks and VCs	<ul style="list-style-type: none"> <li>• Pick-up vehicle for field work</li> </ul>
Disburse funding to beneficiary enterprises	Land acquisition and Title registration
Engage with the private sector towards the development of IPs and SEZs	Establish strategic anchor industries
Acquire lands for the development of IPs and SEZs	<ul style="list-style-type: none"> <li>• Promote Salt Production As A Strategic Industry And Link It To Oil And Gas Sector</li> </ul>
Collaborate with the private sector to establish industries	Promote Technology Transfer And Research And Development To Drive Industrial Transformation
Develop profiles of the ten strategic anchor industries	Support The Development Of A Strong Raw Material Base For Industrial Development
Encourage and attract investments in the agro processing and manufacturing	Link Industrialization To Ghana's Natural Endowments - Agriculture, Oil And Gas, Minerals And Tourism
Update the regulation, legislation and the policies of the salt sector. Train salt producers on best practices of salt production for enhanced quality	Promote Value Addition In The Extractive Industries To Facilitate Local Economic Development
Implement the District Industrialisation Programme	Create Appropriate Environment To Encourage Financial Institutions To Provide Long-Term Financing



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## **SUB-PROGRAMME 6.2: Development and Management of Ghana Free Zones**

### **1. Budget Sub-Programme Objectives**

- Development of export processing zones / Industrial Parks
- Increase export earnings through promotion, attraction and licensing of free zones enterprises

### **2. Budget Sub-Programme Description**

The Ghana Free Zones Authority (GFZA) is the Government Agency responsible for the implementation and administration of the Free Zones Programme in Ghana. The Ghana Free zones program combines both enclave and single-factory enterprise concept. It is designed to promote processing and Manufacturing of goods through the establishment of Export Processing Zones (EPZs) and encourage the development of commercial and service activities at Sea-and air-port areas. The scheme is private sector driven. The Authority's role is limited to facilitate, regulate and monitor activities of zone developers/operators and enterprises. The Authority has its headquarters situated in Accra with three (3) Regional offices in Tema, Takoradi and Kumasi. The Tema Export Processing Zone (TEPZ) is located in Tema. Land banks acquired include Yabiw/Shama Industrial Park located Shama District in the Western Region, Sekondi Industrial Park at Sekondi-Takoradi and Ashanti export processing zones located at Boankra in the Ashanti Region.

The main operations undertaken within the Sub-programme are:

- Facilitate, regulate and monitor activities in the Free Zones
- Attraction of Foreign Direct Investment.
- Creation of Employment opportunities.
- Enhancement of technical and managerial skills/expertise of Ghanaians through transfer of technology
- Issues licenses to approved free zone enterprises/ Developers.
- Provides Basic infrastructure at designated EPZs
- Obtaining work/residence permits for expatriates in the Free Zone.
- Provides information on investment opportunities in the free zone.

### **Challenges/Key Issues**

- Inadequate funding for compensation of acquired Land Banks
- High encroachment of acquired land banks for EPZ/Industrial Parks



- Lack of basic on-site and off-site infrastructure for acquired Land Banks
- Non-review of the Free Zones Act 1995 (Act 504)

### Budget Sub-Programme Results Statement

The table indicates the main outputs, its indicators and projections by which the Ministry measures the performance of this sub-Programme. The past data indicates actual performance whilst the projections are the Ministry's estimate of future performance.

Main Outputs	Output Indicator	Past Years				Projections			
		2021		2022		Budget Year 2023	Indicative Year 2024	Indicative Year 2025	Indicative Year 2026
		Target	Actual perform	Target	Actual perform				
Attraction of investors	Number of promotional activities undertaken	22	12	25	31	28	30	35	
	Number of licenses issued	60	29	72	35	86	103	123	
Development of Enclaves	Tema EPZ Companies	30	18	35	31	109	131	157	
	Sekondi Industrial Park companies	6	3	10	7	24	29	35	
	Ashanti EPZ companies	5	-	5	-	10	15	20	
	Shama Industrial Park companies	4	1	5	1	10	15	25	
	Landbanks (Development of IPs)	16	5	18	4	20	25	30	
Employment generation	Number of people employed	80,000	30,189	100,000	31,746	120,000	140,000	160,000	
Increasing value of export earnings (FZE's)	Est. Value of export earnings of FZEs	\$1,600,000.00	\$1,580,800,583	\$1,628,224,600	\$1,276,209,141.40	\$1,791,600.393	\$2,329,080,510	\$3,144,258,688	
Increasing value of investments	Est. value of Investment	\$250,000,000	\$80,766,724.85	\$250,000,000	\$157,706,756.13	\$300,000,000	\$350,000,000	\$400,000,000	
Enforcing compliance with Regulation by FZEs	No. of monitoring activities undertaken	30	9	35	8	40	45	50	
	No. of compliance Audit	182	170	254	92	340	443	566	



#### 4. Budget Sub-Programme Operations and Projects

The table lists the main operations and projects to be undertaken by the sub-Programme.

Operations	Projects
<b>Development of land banks</b>	Development of Land Use masterplan - Construction of basic infrastructure at Sekondi Industrial Park, Shama Industrial Park and Ashanti EPZ.
Maintenance of Enclave (TEPZ): <ul style="list-style-type: none"> <li>• Maintenance of existing roads</li> <li>• Maintenance and desilting of storm drains and waste stabilisation ponds</li> <li>• Renovation and furnishing of observation posts at TEPZ.</li> </ul>	
Monitoring of FZE's	Refurbishment of a prefabricated structure to be used as a military base at Tema EPZ  - Construction of fire tender bay at Tema EPZ  - Maintenance and landscaping works at the Tema EPZ.  - Construction of solar lighting at TEPZ.
Renovation of Head office Building and other properties of the Authority	
Training Training/Capacity building of GFZA Personnel/New FZE entrants	Acquisition of operation vehicles
<b>Marketing &amp; Promotion:</b>	
Attraction of strategic anchor developers with anchor tenants	





## 2.6 Budget by Chart of Account

6.0- Programme, Sub-Programme and Natural Account Summary

Entity: 015 - Ministry of Trade and Industry (MoTI)

Funding: All Source of Funding

Year: 2023 | Currency: Ghana Cedi (GHS)

Version 1

	2023	2024	2025	2026
<b>01506 - Industrial Development</b>	<b>304,418,688</b>	<b>304,418,688</b>	<b>304,418,688</b>	<b>304,418,688</b>
01506000 - Industrial Development and Promotion	304,418,688	304,418,688	304,418,688	304,418,688
21 - Compensation of Employees [GFS]	34,659,295	34,659,295	34,659,295	34,659,295
22 - Use of Goods and Services	45,720,510	45,720,510	45,720,510	45,720,510
27 - Social benefits [GFS]	1,365,000	1,365,000	1,365,000	1,365,000
28 - Other Expense	5,724,113	5,724,113	5,724,113	5,724,113
31 - Non financial assets	216,949,770	216,949,770	216,949,770	216,949,770





## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry (MoTI)  
 Year: 2023 | Currency: Ghana Cedi (GHS)  
 Version 1

	GoG				IGF				Funds / Others			Donors			Grand Total
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	
<b>015 - Ministry of Trade and Industry (MoTI)</b>	80,811,220	39,102,080	28,820,000	148,733,300	33,090,517	102,532,132	55,302,944	190,925,593		168,555,160		47,400,000	31,600,000	79,000,000	587,214,053
<b>01501 - Headquarters</b>	33,153,030	36,308,754	28,500,000	97,961,784		7,073,450	3,706,835	10,780,285		168,555,160		47,400,000	31,600,000	79,000,000	356,297,229
<b>0150101 - Gen. Admin</b>	4,268,627	2,363,877	400,000	7,032,504		5,150,176	1,899,025	7,049,201							14,081,706
0150101001 - Admin Office	2,218,596	2,363,877	400,000	4,982,473		5,000,176	1,599,025	6,599,201							11,581,674
0150101002 - Human Resource Management	1,206,465			1,206,465			300,000	300,000							1,506,465
0150101003 - Finance	583,943			583,943											583,943
0150101004 - Communication and Public Affair	108,710			108,710		100,000		100,000							208,710
0150101005 - Legal	47,620			47,620											47,620
0150101006 - Internal Audit	103,294			103,294		50,000		50,000							153,294
<b>0150102 - PPME</b>	1,790,717			1,790,717		388,383	1,150,000	1,538,383							3,329,100
0150102001 - Policy Planning Office	214,581			214,581											214,581
0150102002 - Monitoring and Evaluation Office	297,894			297,894											297,894
0150102003 - Research, Information and Statistics Office	1,278,242			1,278,242		388,383	1,150,000	1,538,383							2,816,625
<b>0150103 - Trade Development Division</b>	4,028,583	30,082,317	100,000	34,210,900		1,534,890	657,810	2,192,700							36,403,600
0150103001 - Trade Development Office	305,646			305,646											305,646
0150103002 - Export Trade Support Services Office	317,646			317,646											317,646
0150103003 - Import-Export Regime Office	213,904			213,904											213,904
0150103004 - Multilateral and Bilateral Trade office	345,276	30,000,000		30,345,276											30,345,276
0150103005 - Ghana International Trade Commission Office	2,846,112	82,317	100,000	3,028,429		1,534,890	657,810	2,192,700							5,221,129
<b>0150104 - Industrial Development Division</b>	2,027,920	3,862,560	28,000,000	33,890,480						168,555,160		47,400,000	31,600,000	79,000,000	281,445,640
0150104001 - Industrial Development Support Services Office	1,373,355	3,862,560	28,000,000	33,235,915						168,555,160		47,400,000	31,600,000	79,000,000	280,791,075
0150104002 - Standards Office	260,390			260,390											260,390
0150104003 - Small & Medium Scale Enterprises Office	394,175			394,175											394,175
<b>0150105 - Foreign Missions</b>	21,037,183			21,037,183											21,037,183
0150105001 - USA Office	2,118,327			2,118,327											2,118,327
0150105002 - UK Office	2,118,327			2,118,327											2,118,327



## 1.6. Appropriation Bill

Summary of Expenditure by Cost Center, Economic Item and Funding

Entity: 015 - Ministry of Trade and Industry (MoTI)

Year: 2023 | Currency: Ghana Cedi (GHS)

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	GoG				IGF				Funds / Others			Donors			Grand Total
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	
0150105003 - Switzerland Office	4,090,563			4,090,563											4,090,563
0150105004 - Belgium Office	2,118,327			2,118,327											2,118,327
0150105005 - Nigeria Office	2,118,327			2,118,327											2,118,327
0150105006 - South Africa Office	2,118,327			2,118,327											2,118,327
0150105007 - Akara-Turkey Office	2,118,327			2,118,327											2,118,327
0150105008 - Tokyo-Japan Office	2,118,327			2,118,327											2,118,327
0150105009 - China Office	2,118,327			2,118,327											2,118,327
<b>01502 - Ghana Standards Authority</b>	<b>17,069,706</b>			<b>17,069,706</b>	<b>459,142</b>	<b>45,455,012</b>	<b>30,609,436</b>	<b>76,523,590</b>							<b>93,593,296</b>
<b>0150201 - Gen. Admin</b>	<b>6,004,421</b>			<b>6,004,421</b>	<b>459,142</b>	<b>24,345,852</b>	<b>7,529,436</b>	<b>32,334,430</b>							<b>38,338,851</b>
0150201001 - Admin Office	6,004,421			6,004,421	459,142	24,345,852	7,529,436	32,334,430							38,338,851
<b>0150202 - Standards</b>	<b>983,025</b>			<b>983,025</b>		<b>2,055,955</b>		<b>2,055,955</b>							<b>3,038,980</b>
0150202001 - Standards Office	983,025			983,025		2,055,955		2,055,955							3,038,980
<b>0150203 - Testing</b>	<b>3,494,572</b>			<b>3,494,572</b>		<b>7,766,088</b>	<b>18,080,000</b>	<b>25,846,088</b>							<b>29,340,659</b>
0150203001 - Testing Office	3,494,572			3,494,572		7,766,088	18,080,000	25,846,088							29,340,659
<b>0150204 - Biochemical Science</b>	<b>1,995,322</b>			<b>1,995,322</b>		<b>3,295,903</b>		<b>3,295,903</b>							<b>5,291,225</b>
0150204001 - Biochemical Science Office	1,995,322			1,995,322		3,295,903		3,295,903							5,291,225
<b>0150205 - Certification</b>	<b>793,907</b>			<b>793,907</b>		<b>1,503,965</b>		<b>1,503,965</b>							<b>2,297,872</b>
0150205001 - Certification Office	793,907			793,907		1,503,965		1,503,965							2,297,872
<b>0150206 - Metrology</b>	<b>1,741,607</b>			<b>1,741,607</b>		<b>3,138,951</b>	<b>5,000,000</b>	<b>8,138,951</b>							<b>9,880,558</b>
0150206001 - Admin Office	1,741,607			1,741,607		3,138,951	5,000,000	8,138,951							9,880,558
<b>0150207 - Regional offices</b>	<b>2,056,853</b>			<b>2,056,853</b>		<b>3,348,299</b>		<b>3,348,299</b>							<b>5,405,151</b>
0150207002 - Volta Region	320,357			320,357		452,997		452,997							773,355
0150207003 - Eastern Region	83,648			83,648		202,354		202,354							286,002
0150207004 - Central Region	135,034			135,034		225,743		225,743							360,777
0150207005 - Western Region	286,344			286,344		633,230		633,230							919,574
0150207006 - Ashanti Region	574,243			574,243		744,104		744,104							1,318,347



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Year: 2023 | Currency: Ghana Cedi (GHS)

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	GoG				IGF				Funds / Others			Donors			Grand Total
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	
0150207007 - Brong Ahafo Region	261,585			261,585		263,632		263,632							525,217
0150207008 - Northern Region	242,970			242,970		372,180		372,180							615,150
0150207009 - Upper East Region	152,671			152,671		325,419		325,419							478,091
0150207010 - Upper West Region						128,639		128,639							128,639
<b>01503 - NBSSI</b>	<b>15,636,035</b>	<b>63,711</b>		<b>15,699,746</b>		<b>847,464</b>	<b>564,976</b>	<b>1,412,439</b>							<b>17,112,185</b>
0150301 - Gen. Admin	15,636,035	63,711		15,699,746		847,464	564,976	1,412,439							17,112,185
0150301001 - Admin Office	15,636,035	63,711		15,699,746		847,464	564,976	1,412,439							17,112,185
<b>01504 - Ghana Export Promotion Authority</b>	<b>3,504,047</b>			<b>3,504,047</b>		<b>100,793</b>		<b>100,793</b>							<b>3,604,840</b>
0150405 - Research and Information	3,504,047			3,504,047		100,793		100,793							3,604,840
0150405001 - Research and Information office	2,674,301			2,674,301		100,793		100,793							2,775,094
0150405002 - Information Technology Office	829,746			829,746											829,746
<b>01505 - GRATIS</b>	<b>6,437,191</b>	<b>79,639</b>	<b>100,000</b>	<b>6,616,830</b>		<b>108,351</b>	<b>27,088</b>	<b>135,439</b>							<b>6,752,269</b>
0150501 - Gen. Admin	6,437,191	79,639	100,000	6,616,830		108,351	27,088	135,439							6,752,269
0150501001 - Admin Office	6,437,191	79,639	100,000	6,616,830		108,351	27,088	135,439							6,752,269
<b>01506 - CEDECOM</b>	<b>2,526,796</b>	<b>31,856</b>	<b>50,000</b>	<b>2,608,652</b>											<b>2,608,652</b>
0150601 - Gen. Admin	2,526,796	31,856	50,000	2,608,652											2,608,652
0150601001 - Admin Office	2,526,796	31,856	50,000	2,608,652											2,608,652
<b>01507 - Regional Trade Offices</b>	<b>2,484,414</b>	<b>101,450</b>	<b>170,000</b>	<b>2,755,864</b>											<b>2,755,864</b>
0150701 - Greater Accra	199,923	10,000		209,923											209,923
0150701001 - Greater Accra Regional Office	199,923	10,000		209,923											209,923
0150702 - Volta Region	223,675	10,000	70,000	303,675											303,675
0150702001 - Votal Regional Office	223,675	10,000	70,000	303,675											303,675
0150703 - Eastern Region	309,797	10,000		319,797											319,797
0150703001 - Eastern Regional Office	309,797	10,000		319,797											319,797
0150704 - Central Region	188,894	10,000		198,894											198,894
0150704001 - Central Regional Office	188,894	10,000		198,894											198,894



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	GoG				IGF				Funds / Others			Donors			Grand Total
	Compensation of employees	Goods and Services	Capex	Total	Compensation of employees	Goods and Services	Capex	Total	Statutory	ABFA	Others	Goods and Services	Capex	Total	
<b>0150705 - Western Region</b>	221,266	10,000		231,266											231,266
0150705001 - Western Regional Office	221,266	10,000		231,266											231,266
<b>0150706 - Ashanti Region</b>	360,888	10,000		370,888											370,888
0150706001 - Ashanti Regional Office	360,888	10,000		370,888											370,888
<b>0150707 - Brong Ahafo Region</b>	299,740	10,000		309,740											309,740
0150707001 - Brong Ahafo Regional Office	299,740	10,000		309,740											309,740
<b>0150708 - Northern Region</b>	235,957	10,000		245,957											245,957
0150708001 - Northern Regional Office	235,957	10,000		245,957											245,957
<b>0150709 - Upper East Region</b>	231,999	10,000		241,999											241,999
0150709001 - Upper East Regional Office	231,999	10,000		241,999											241,999
<b>0150710 - Upper West Region</b>	212,274	11,450	100,000	323,724											323,724
0150710001 - Upper West Regional Office	212,274	11,450	100,000	323,724											323,724
<b>01508 - Ghana Free Zones Board</b>					32,631,375	48,947,063	20,394,610	101,973,048							101,973,048
<b>0150801 - Head Office</b>					32,631,375	48,947,063	20,394,610	101,973,048							101,973,048
0150801001 - Admin. Office					32,631,375	48,947,063	20,394,610	101,973,048							101,973,048
<b>01509 - Business Development</b>		2,516,670		2,516,670											2,516,670
<b>0150901 - Head Office</b>		2,516,670		2,516,670											2,516,670
0150901001 - Adm Office		2,516,670		2,516,670											2,516,670



REPUBLIC OF GHANA

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