**Consulting Services for** 

**Reform Partnership:** 

**Development Bank Ghana** 

Deadline: Friday, January 15, 2021

at 12.00 pm (noon), CET

Country: Ghana

Ref-N°: BMZ No. 2020 65 043

Prequalification

Ref.: International, open Tender for the "Reform Partnership: Development Bank Ghana"

Project Executing Agency: Ministry of Finance (MoF), Republic of Ghana

**Project measures:** Implementation of an accompanying measure to support the successful establishment of Development Bank Ghana (DBG)'s business model as the national development bank in Ghana.

## **Requested Consultant services:**

The presumed duration of the project is 36 months. The tasks of the Consultant are summarized in the following work packages:

<u>Work Package 1: Provision of a senior resident advisor to DBG:</u> Provision of an experienced senior advisor to sit with the management of DBG in order to provide support and advice.

Work Package 2: Training and capacity building at DBG: Provision of training and capacity building to DBG staff regarding e.g., Business Development Services and credit analysis.

<u>Work Package 3: Training at the PFIs:</u> Implementation of a needs analysis, preparing according training materials and carrying out training courses.

<u>Work Package 4: Framework conditions for lending to MSMEs</u>: Analyse existing hurdles to MSME lending and define according solutions.

The Expression of Interest (pre-qualification) is subject to the regulations contained in the Guidelines for the Procurement of Consulting Services, Works, Goods, Plant and Non-Consulting Services in Financial Cooperation with Partner Countries available at <a href="https://www.kfw-entwicklungsbank.de">www.kfw-entwicklungsbank.de</a>. The contract will be awarded to an independent Consultant firm with proven experience in the sector and the region and a minimum average annual turnover of EUR 2.5 million (2017-2019).

For further information, please contact the Tender Agent: exficon GmbH, Frankfurt am Main (tender@exficon.de). The Prequalification Document can be downloaded (after registration) from the Tender Agent's website: www.exficon.de/tad/current-tenders/